

**TVL FINANCE PLC**

**SIX MONTHS ENDED 30 JUNE 2020**

**REPORT TO NOTEHOLDERS**

**£440,000,000 SENIOR SECURED FLOATING RATE NOTES DUE 2025**

**(the "Notes")**

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Capitalised terms not otherwise defined in this Interim Report shall have the meanings assigned to such terms in the offering memorandum of TVL Finance PLC relating to the Notes dated 28 June 2019 (the “Offering Memorandum”).

### PRESENTATION OF FINANCIAL DATA

The report summarises the consolidated financial data and operating data from the consolidated financial statements of Thame and London Limited and its subsidiaries (“the Group”) which include TVL Finance PLC. For management reporting purposes we use a 5-4-4 week accounting calendar. This accounting method divides our fiscal year into four quarters, each comprising two periods of four weeks and one period of five weeks. We have adopted this accounting method because it allows us to manage our business on the basis of 52 weekly periods which consistently end on the same weekday and our like-for-like reporting is prepared on this basis. In order to align this method with our quarterly and statutory annual accounting period on the basis of a calendar year from 1 January to 31 December, we make certain adjustments to our results at the end of each quarter to ensure that the reported period aligns with the corresponding calendar quarter. The Group will continue to present its consolidated financial statements going forward on this basis and will apply similar adjustments, in accordance with IFRS, to its interim financial statements.

The summary financial information provided has been derived from our records for the period from 1 January 2020 to 30 June 2020 (prior year from 1 January 2019 to 30 June 2019), which are maintained in accordance with International Financial Reporting Standards (“IFRS”).

We continue to present certain non-IFRS information in this quarterly report. This information includes “EBITDA (adjusted)”, which represents earnings before interest, tax, depreciation and amortisation, and before rent adjustments, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure reflects the rent reductions following the CVA which completed on 19 June 2020, recognised in line with the cash benefit. Non-underlying items have been removed as they relate to non-recurring, one-off items.

Certain financial information, measures and ratios related thereto in this quarterly report, including the financial information presented on a ‘before IFRS 16’ basis and EBITDA (adjusted) (the “Non-IFRS Measures”) are not specifically defined under IFRS or any other generally accepted accounting principles. In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles (“Before IFRS 16”).

Management believe that EBITDA (adjusted) is meaningful for investors because it provides an analysis of our operating results, profitability and ability to service debt and because EBITDA (adjusted) is used by the management of the Group to track our business performance, establish operational and strategic targets and make business decisions.

### DISCLAIMER

This report is for information purposes only and does not constitute an offer to sell or the solicitation of an offer to buy securities. This report does not contain all of the information that is material to an investor.

### FORWARD LOOKING STATEMENTS

This report contains “forward-looking statements” as that term is defined by the U.S. federal securities laws and within the meaning of the securities laws of certain other jurisdictions. These forward looking statements include, without limitation, those regarding our intentions, beliefs or current expectations concerning our future financial condition or performance, result of operations and liquidity; our strategy, plans, objectives, prospects, growth, goals and targets; future developments in the markets in which we participate or are seeking to participate; and anticipated regulatory changes in the industry in which we operate.

These statements often include words such as “anticipate”, “believe”, “could”, “estimates”, “expect”, “forecast”, “intend”, “may”, “plan”, “projects”, “should”, “suggests”, “targets”, “would”, “will” and other similar expressions. These statements are not guarantees of performance or results. Many factors could affect our actual financial results or results of operations and could cause actual results to differ materially from those expressed in the forward-looking forward looking statements and projections.

We undertake no obligation to review or confirm analysts’ expectations or estimates or to release publicly any revisions to any forward looking statements to reflect events or circumstances after the date of this report.



TVL Finance plc

Update for the six months ended 30 June 2020

## **Significant Impact from Covid-19**

### **Initial recovery underway but material uncertainty remains**

#### **Headlines – six months ended 30 June 2020**

- Strong early trading followed by significant Covid-19 impact from mid-March
- Total revenue down 57.7% to £142.7m (2019: £337.3m)
- RevPAR<sup>(1)</sup> down 55.7% to £17.22 (2019: £38.89)
- Occupancy<sup>(1)</sup> down 38.6pts to 39.2%
- Average room rate<sup>(1)</sup> down 12.2% at £43.91 (2019: £49.99)
- EBITDA<sup>(2)</sup> down £122.4m to £27.2m (under IFRS 16)
- EBITDA (adjusted)<sup>(3)</sup> down £97.1m to a loss of £52.4m
- Cash of £59.5m at 30 June 2020
- 6 new hotels opened in the year to date
- New £60m credit facility and commitment for up to £40m in further equity secured
- CVA facilitating temporary reduced rent payments approved on 19 June
- All available hotels re-opened with early RevPAR growth ahead of competitive set <sup>(4)</sup>

Travelodge started the year strongly with further improvements in quality, growth ahead of the competitive segment and the opening of 3 new hotels. However, the onset of Covid-19 had a material impact on the UK hospitality industry and the overwhelming majority of our hotels were closed from 24 March to early July. As a result of the hotel closures, revenues were down £194.6m, resulting in an adjusted EBITDA loss of £52.4m for the six months.

All our available hotels were re-opened by mid-August. While early RevPAR levels remain well down on last year, indications are that our RevPAR growth is once again ahead of our competitive segment<sup>(4)</sup>. We have also added further new hotels, with 6 now opened this year. We do expect to continue to face material uncertainty and a wide range of possible trading outcomes for the year. To strengthen our position, in addition to drawing down on our strong cash reserves and existing facilities, we entered into new arrangements for up to £100m in additional funding from shareholders and their affiliates. We also secured the overwhelming support of our creditors for a company voluntary arrangement that will facilitate a significantly reduced level of rent payments through to the end of next year.

While we continue to face the ongoing impact of Covid-19 and there is limited visibility of trading, the long-term prospects for the budget sector remain strong and our powerful brand, low-cost model and proven track record position us well to benefit from the recovery as it progresses.

<sup>1</sup> Revenue per available room, Average room rate and Occupancy on a UK like-for-like basis for the management accounting period 26 Dec 2019 to 24 Jun 2020.

<sup>2</sup> EBITDA = Earnings before interest, tax, depreciation, amortisation and non-underlying items presented on an IFRS basis – including IFRS 16.

<sup>3</sup> EBITDA (adjusted) = Earnings before interest, tax, depreciation and amortisation, and before rent adjustment, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure also reflects the cash benefit of rent reductions following the CVA which completed on 17 June 2020. Non-underlying items have been removed as they relate to non-recurring, one-off items.

<sup>4</sup> Our competitive segment is the Midscale and Economy Sector of the UK hotel market as reported by Smith Travel Research (STR), an independent hotel research provider, providing aggregate benchmarking information on the UK and other hotel market performance

## Half Year 2020 Summary

Following five consecutive years of strong trading and further growth in the early months of this year, the onset of the Covid-19 crisis had a significant and unprecedented impact on the hospitality sector in general and Travelodge in particular from March.

In the first months of the year we continued to deliver good revenue growth and to outperform the STR Midscale and Economy segment. We opened three 3 further hotels and made further operational improvements to strengthen our low-cost operating model.

Covid-19 began to impact the business from March and the closure of our UK hotels was mandated from 24 March, initially for a three week period that was subsequently extended several times and eventually came to an end on 15 July. While 51 hotels remained open during the lockdown period as part of our commitment to support NHS workers, key workers and vulnerable groups, these contributed negligible net income and overall revenues throughout the second quarter were virtually eliminated.

Revenue for the half year was down £194.6m (down 57.7%) to £142.7m, driven by the lockdown and the resulting decline in our like-for-like RevPAR of 55.7%.

During the lockdown period we took action to reduce the run-rate level of operating costs by more than two-thirds. These included placing more than 8,000 colleagues on furlough, and reducing all discretionary spend. As a result of the hotel closures we also saw lower variable occupancy related costs such as laundry and utilities and reductions in booking related costs, in particular banking charges and commissions. The group has also benefited from the business rates holiday since April.

Notwithstanding the cost reductions and new rent arrangements, the unprecedented rapid revenue decline and our relatively high fixed cost base resulted in a significant impact on profitability with EBITDA (adjusted) down £97.1m on the prior year to a loss of £52.4m.

To support its liquidity, on 17 March the group drew down in full on its pre-existing but previously undrawn £40m revolving credit facility. It subsequently entered into a new £60m super senior RCF facility on 20 April of which £30m has been drawn to date. The group also has secured commitments to up to a further £40m in additional equity funding, subject to certain conditions, of which the first £10m was provided on 24 August 2020.

The group additionally proposed a Company Voluntary Arrangement ("CVA") to its creditors on 19 June 2020. This received the overwhelming support of 90.1% of creditors and 86% of landlords voting and was duly approved. Under its terms, the company will benefit from significant temporary reduced rent payments of approximately £140m through to the end of December 2021.

The closing cash position of £59.5m reflects the new financing arrangements and the first temporary reduced and monthly rent payments under the CVA.

Prior to Covid-19, we had been on track to open 17 hotels in 2020 and have opened six hotels to date. However, the Covid-19 situation has caused inevitable delays to construction and we now expect the majority of the remaining hotels not to open until well into 2021.

## Recent Trading and Outlook

We were permitted to begin re-opening hotels from 4 July and all 574 available hotels were open by mid-August.

We have implemented a range of Covid-19 related safety measures under our TravelodgeProtect+ programme. This includes physical safety barriers, one way systems and social distancing and enhanced cleaning regimes.

While it is too soon to draw any meaningful conclusions and benchmark data remains limited, in the first few weeks since re-opening RevPAR is tracking down c.40% on prior year across the re-opened estate and all indications are that we have re-opened with RevPAR growth ahead of the STR Midscale and Economy (MSE) competitive set, as was the case prior to the Covid-19 situation. Total revenue for the period from 1 July to 19 August was down c. 65% on 2019.

We continue to focus on managing operating costs in line with demand. We expect to use the government flexible furlough scheme through to the end of October as we adjust our hotel staffing levels according to occupancy levels. Run rate operating costs, excluding rent, were reduced by more than two-thirds in the second quarter during lockdown. We expect these to increase in the second half of the year as increasing occupancy levels and Covid-19 measures drive variable costs and we return colleagues from furlough.

We expect total capex to be approximately £45m in 2020, including pre-committed cyclical refit and development capex. Looking ahead, basic maintenance capex typically runs at c. £20-25m per annum with more extensive cyclical refit expenditure in addition to this. Over the last 7 years Travelodge has invested more than £200m, or an average of 7% of revenues per annum in property asset capex and we have a well-invested estate. Given the strong position of the estate, we have the flexibility to defer the re-commencement of our cyclical refit programme for a short-period should market circumstances require this.

Our cash balance on 19 August was £71.3m. Under our new funding arrangements, the following additional funding remains available to the group:

- £30m of the new £60 super senior RCF agreed on 20 April 2020 remains undrawn
- Further equity funding of £40m, provided by affiliates of our shareholders of which £10m was received on 24 August 2020. The remaining £30m is subject to certain outstanding conditions including no material adverse effect having occurred, including no further government imposed lockdown affecting the majority of the estate for more than two weeks and the refinancing of the £60m SSRCF.

While forecasting is clearly difficult, leading economic commentators and hotel analysts expect that 2020 hotel revenues could be impacted by around 50% compared to the prior year. For Travelodge, that might imply approximately £350 million in permanently lost revenue for 2020 based on our prior year performance. This is likely to result in significant operating losses for the full year. However, material uncertainty remains and we expect there to be limited visibility of clear trading trends for some time.

## Company Voluntary Arrangement Update

The Company Voluntary Arrangement ("CVA") was approved by creditors on 19 June and is now finalised following the expiry of the challenge period on 19 July.

The key terms of the CVA are:

- No hotel closures
- Category A rent levels remain unaffected
- Temporary rent reductions for Category B, C1 and C2 assets from March 2020 to December 2021
- Move to monthly rather than quarterly in advance rents for Category B assets to the end of 2021
- Category B, C1 and C2 assets due to receive reduced rent are provided with a temporary period in which they may terminate their leases
- Additional lease extension options for compromised landlords

Rent reductions vary by asset but are expected to result in approximately £140m in reduced rent from March 2020 to December 2021.

70 Category A assets will receive their full rent and are not entitled to a break clause. These collectively accounted for approximately 45% of 2019 UK hotel EBITDA<sup>(5)</sup>.

Landlords of Category B, C1 and C2 hotels have reduced rents for the temporary period to the end of December 2021 and have the temporary option to terminate leases. In the case of 456 Category B hotels these must be exercised before 20 November 2020 and in the case of the 36 Category C1 and C2 assets these must be exercised before 31 December 2021. These assets accounted for 55% of 2019 UK hotel EBITDA<sup>(5)</sup>. No individual asset with a temporary break option accounted for more than 1% of 2019 UK hotel EBITDA<sup>(5)</sup>.

Our portfolio is diversified with only 24 hotels contributing more than £1m of 2019 UK hotel EBITDA<sup>(5)</sup> and all but one of these being Category A. No single landlord owns assets accounting for more than 10% of 2019 UK hotel EBITDA<sup>(5)</sup>.

We are in active discussions with landlords regarding our mutual interests. We believe that Travelodge remains well placed to deliver value for landlords and has distinct advantages over potential alternatives: Travelodge has a powerful brand with approximately 90% recognition and drives approximately 90% of all its bookings direct to brand, with minimal use of high-commission online travel agents. Travelodge delivered RevPAR growth ahead of the STR Midscale and Economy segment in each of 2015, 2016, 2017, 2018 and 2019 and for 2020 to date. Analyst research suggests that it has the lowest operating costs per room and the lowest head office costs of any major budget hotel operator of similar scale in the UK. The group has a strong track record of capital investment and innovation, including the industry leading SuperRooms and successful Travelodge Plus products. It has delivered consistent growth in quality and was awarded a record number of TripAdvisor Travellers' Choice Awards in 2020, the 7<sup>th</sup> year in a row in which it has increased its quality level.

The group provides a clear path to value for landlords, being committed to the fixed income lease model with all lease rent payments due to revert to full levels from December 2021. The group has also indicated its willingness to consider variable leases for landlords who may wish to undertake this model, and is able to extend use of its existing franchise and management platforms where this is appropriate.

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<sup>5</sup> Hotel EBITDA is EBITDA (adjusted), excluding Spain, Ireland, management contracts and central and marketing costs

## **Financial Performance**

For the six months ended 30 June 2020:

UK like-for-like RevPAR was down 55.7% to £17.22, this decline has been driven by a combination of both UK like-for-like occupancy, down 38.6pts to 39.2%, and UK like-for-like average room rate which was down 12.2% to £43.91, with the vast majority of hotels closed since the end of March. Given the difficulties in interpreting small sample sizes and the likely possible revisions in respect of STR segment data, we are not reporting numerical performance this quarter, although indications are that we have returned to outperformance since re-opening.

In the first quarter we also benefited from the contribution of our new and maturing hotels (the 14 maturing hotels opened in 2019 and the 3 new hotels opened in this period).

Total revenue for the half year was down £194.6m (down 57.7%) to £142.7m.

In response to the low revenue levels due to the impact of Covid-19, we took action to reduce the run-rate level of the operating costs, excluding rent, by approximately two-thirds. These measures included placing more than 8,000 colleagues on furlough and obtaining reductions in variable costs as a result of the hotel closures. The rent expense for the second quarter reflects the benefit of the CVA.

EBITDA (adjusted) was a loss of £52.4m, down £97.1m on the prior year.

We ended the period with closing cash of £59.5m which included drawing of £70m under our two revolving credit facilities.

## **Liquidity Scenarios**

We prepared liquidity scenarios as part of our CVA proposal that reflected a likely slow recovery in the autumn of 2020 and a return to similar levels of trading to 2019 by the end of 2021.

We have prepared and considered various other severe but plausible downside scenarios (as noted in our 2019 annual report and accounts), including the possibility that the recovery of trade takes longer than assumed in the base case and the possibility that there is a second lockdown period in the next 12 months. Based on these scenarios, taking account of reasonably possible changes in trading performance, Travelodge believes that it remains appropriate to adopt the going concern basis in preparing the consolidated financial statements. However, we are likely to continue to be subject over the next 12 months to the impact of Covid-19 and at this stage, we are unable to predict with any certainty the extent or duration of this impact on the Group.

It is therefore possible to conceive a downside scenario in which the Group would not have adequate resources to continue as a going concern for the foreseeable future. This would indicate the existence of a material uncertainty which may cast significant doubt about the Group's ability to continue as a going concern. We note that this arises solely due to the Covid-19 pandemic which is entirely outside the Group's influence or control.

## **About Travelodge**

Founded in 1985, Travelodge is one of the UK's leading hotel brands. There were 589 Travelodge hotels and 45,012 rooms in the UK, Ireland and Spain as at 30 June 2020. Travelodge welcomes approximately 19 million customers every year and over 11,500 colleagues worked across the business at the end of 2019.

### Notes:

Financial results in this summary document are extracts from the management reporting of Thame and London Limited and its subsidiary companies, including Travelodge Hotels Limited. All financial references in this summary document are unaudited.

Smith Travel Research (STR) is an independent hotel research provider, providing aggregate benchmarking information on the UK and other hotel market performance.

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## OPERATING AND FINANCIAL REVIEW

### Unaudited results of operations for the 6 months ended 30 June 2020

Results for the Group are for the 6 months ended 30 June 2020, with comparatives for the 6 months ended 30 June 2019.

In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles ("Before IFRS 16"):

	Period ended 30 June 2020			Period ended 30 June 2019			Variance 2020 vs 2019	
	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m	before IFRS 16 <sup>(1)</sup> £m	Var %
<b>Revenue by geographical region</b>								
<b>Revenue</b>	<b>142.7</b>	-	<b>142.7</b>	<b>337.3</b>	-	<b>337.3</b>	<b>(194.6)</b>	<b>(57.7)%</b>
Revenue UK	140.3	-	140.3	330.2	-	330.2	(189.9)	(57.5)%
Revenue International	2.4	-	2.4	7.1	-	7.1	(4.7)	(66.2)%
<b>Key income statement items</b>								
<b>Revenue</b>	<b>142.7</b>	-	<b>142.7</b>	<b>337.3</b>	-	<b>337.3</b>	<b>(194.6)</b>	<b>(57.7)%</b>
Operating expenses	(117.5)	-	(117.5)	(190.0)	-	(190.0)	72.5	38.2%
Of which cost of goods sold	(10.2)	-	(10.2)	(20.8)	-	(20.8)	10.6	51.0%
Of which employee costs	(52.9)	-	(52.9)	(83.5)	-	(83.5)	30.6	36.6%
Of which other operating expenses	(54.4)	-	(54.4)	(85.7)	-	(85.7)	31.3	36.5%
Net external rent payable	(77.6)	79.6	2.0	(102.8)	104.9	2.1	25.2	24.5%
Other income	-	-	-	0.2	-	0.2	(0.2)	(100.0)%
<b>EBITDA (adjusted)<sup>(2)</sup> / EBITDA<sup>(3)</sup></b>	<b>(52.4)<sup>(2)</sup></b>	<b>79.6</b>	<b>27.2<sup>(2)</sup></b>	<b>44.7<sup>(2)</sup></b>	<b>104.9</b>	<b>149.6<sup>(2)</sup></b>	<b>(97.1)</b>	<b>(217.2)%</b>
Rent adjustment <sup>(4)</sup>	(28.0)	28.0	-	(1.2)	1.2	-	(26.8)	(2233.3)%
Depreciation	(19.5)	(59.3)	(78.8)	(21.8)	(57.8)	(79.6)	2.3	10.6%
Amortisation	(8.0)	5.7	(2.3)	(8.7)	5.9	(2.8)	0.7	8.0%
<b>Operating profit / (loss) (before non-underlying items)</b>	<b>(107.9)</b>	<b>54.0</b>	<b>(53.9)</b>	<b>13.0</b>	<b>54.2</b>	<b>67.2</b>	<b>(120.9)</b>	<b>(930.0)%</b>
Finance costs before investor loan interest	(18.5)	(83.4)	(101.9)	(19.2)	(80.3)	(99.5)	0.7	3.6%
Investor loan interest	(7.1)	-	(7.1)	(6.9)	-	(6.9)	(0.2)	(2.9)%
Finance income	0.3	-	0.3	0.3	-	0.3	-	-
<b>(Loss) for the period (before non-underlying items)</b>	<b>(133.2)</b>	<b>(29.4)</b>	<b>(162.6)</b>	<b>(12.8)</b>	<b>(26.1)</b>	<b>(38.9)</b>	<b>(120.4)</b>	<b>(940.6)%</b>
Non-underlying items	6.8	0.2	7.0	(0.4)	-	(0.4)	7.2	1800.0%
<b>Loss for the period before tax</b>	<b>(126.4)</b>	<b>(29.2)</b>	<b>(155.6)</b>	<b>(13.2)</b>	<b>(26.1)</b>	<b>(39.3)</b>	<b>(113.2)</b>	<b>(857.6)%</b>
Income tax	3.5	(3.5)	-	0.6	4.4	5.0	2.9	483.3%
<b>Loss for the period</b>	<b>(122.9)</b>	<b>(32.7)</b>	<b>(155.6)</b>	<b>(12.6)</b>	<b>(21.7)</b>	<b>(34.3)</b>	<b>(110.3)</b>	<b>(875.4)%</b>

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

(2) EBITDA (adjusted) = Earnings before interest, tax, depreciation and amortisation, and before rent adjustment, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure reflects the rent reductions following the CVA which completed on 19 June 2020, recognised in line with the cash benefit. Non-underlying items have been removed as they relate to non-recurring, one-off items.

(3) EBITDA = Earnings before interest, tax, depreciation, amortisation and non-underlying items.

(4) In many of our leases we receive a rent free period at the beginning of the lease term. Under previous IFRS (IAS 17), the benefit of this rent free period is recognised gradually over the life of the lease in our income statement as a deduction to the actual rent expense in each period, on a straight line basis, over the full life of each lease, with the unrecognised balance being held as an accrual on our balance sheet. Similarly, any credit relating to the rent reductions resulting from the CVA is also recognised on a straight line basis over the remaining life of each lease. As a result, our total IFRS rent expense does not reflect our cash payments of rent in any period. EBITDA (adjusted) in each period recognises the portion of the rent free credit attributable to such period as if such credit were applied on a straight line basis until the next rent review, normally five years, and recognises the credit attributable to reductions resulting from the CVA in line with the actual rent paid in respect of each period. EBITDA (adjusted) is the measure used for internal management reporting. The Rent adjustment reflects the timing difference between the rent charge for the period in our internal management reporting measure EBITDA (adjusted) and the rent charge for the period under IAS 17.

## Revenue

Revenue decreased by £194.6m, or 57.7%, from £337.3m for the period ended 30 June 2019 to £142.7m for the period ended 30 June 2020, heavily impacted throughout the second quarter by the effects of the Covid-19 pandemic, which has had a material and unprecedented impact on the hospitality industry in general and on our business specifically. The vast majority of our hotels remained closed during the second quarter, with only around 51 remaining open to support NHS workers, key workers and vulnerable groups for the majority of the second quarter.

Like-for-like UK RevPAR declined by 55.7%<sup>(2)</sup>, with a decline of 7.5%<sup>(3)</sup> in the first quarter, followed by a decline of 93.0%<sup>(4)</sup> in the second quarter.

## Operating expenses

Operating expenses were reduced by £72.5m, or 38.2%, from £190.0m for the period ended 30 June 2019 to £117.5m for the period ended 30 June 2020. In response to the low revenue levels due to the impact of Covid-19, we took action to reduce the run-rate level of the operating costs, excluding rent, by approximately two-thirds during the period of hotel closures.

Reductions in cost of goods sold reflect the hotel closures in the second quarter.

Employee cost reductions mainly reflect the benefit of the government's job retention scheme, with over 8,000 team members furloughed throughout the second quarter, together with reduced working hours for some team members and voluntary management pay reductions, as well as savings from our cost efficiency programmes in the first quarter, partially offset by the impact of the National Living Wage increase and pension auto-enrolment costs in the like-for-like estate and the additional staff in our new and maturing hotels.

Reductions in other operating expenses are largely driven by the hotel closures in the second quarter, the hospitality business rates holiday and cost efficiency programmes in the first quarter, partially offset by increased costs from our new and maturing hotels.

## Net external rent payable

Net external rent payable (before rent adjustment and before IFRS 16<sup>(1)</sup>) decreased by £25.2m, or 24.5%, from £102.8m for the period ended 30 June 2019 to £77.6m for the period ended 30 June 2020. This decrease was primarily due to rent reductions for the second quarter agreed as part of the CVA, partially offset by 4 new hotel openings during the period, the annualisation of the 10 hotel openings in 2019 and upwards only rent reviews predominantly linked to RPI in the like-for-like estate.

In many of our leases we receive a rent free period at the beginning of the lease term. Prior to IFRS 16 (under IAS 17 Leases), the benefit of this rent free period is recognised gradually over the life of the lease in our income statement reducing the rent expense in each period, on a straight line basis, over the full life of each lease, with the unrecognised balance being held as an accrual on our balance sheet.

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

(2) Revenue per available room (RevPAR) on a UK like-for-like basis for the management accounting period 26 December 2019 to 24 June 2020.

(3) RevPAR on a UK like-for-like basis for the management accounting period 26 December 2019 to 25 March 2020.

(4) RevPAR on a UK like-for-like basis for the management accounting period 26 March 2020 to 24 June 2020.

Similarly, any credit relating to the rent reductions resulting from the CVA is also recognised on a straight line basis over the remaining life of each lease. As a result, our total IFRS rent expense does not reflect our cash payments of rent in any period.

EBITDA (adjusted) recognises the portion of the rent free credit attributable to each period as if such credit were applied on a straight line basis until the next rent review, normally five years, and recognises the credit attributable to the reductions resulting from the CVA in line with the actual rent paid in respect of each period. EBITDA (adjusted) is the measure which is used for internal management reporting. The Rent adjustment reflects the timing difference between the rent charge for the period in our internal management reporting measure EBITDA (adjusted) and the rent charge for the period under IAS17.

On adoption of IFRS 16, the group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17. As a result of the rent reductions agreed as part of the CVA, the lease assets and liabilities have been recalculated under IFRS 16.

The rent payable for operating leases previously reported under IAS 17, within EBITDA (adjusted), has been replaced by depreciation of the right-of-use asset and notional financing costs on the lease liability which are not included within Statutory EBITDA.

### **Depreciation / Amortisation**

Depreciation (before IFRS 16<sup>(1)</sup>) decreased by £2.3m, or 10.6%, from £21.8m for the period ended 30 June 2019 to £19.5m for the period ended 30 June 2020. Depreciation is driven mainly by new hotel openings, ongoing investment in the maintenance and refurbishment of our estate and energy efficiency investments, principally in LED lighting and heating controls. In the second quarter we deferred our normal capital refit programme and all non-essential capital expenditure in response to the Covid-19 impact.

Amortisation (before IFRS 16<sup>(1)</sup>) decreased by £0.7m, or 8.0%, from £8.7m for the period ended 30 June 2019 to £8.0m for the period ended 30 June 2020. This is mainly due to the impairment of assets at the end of 2019.

Statutory depreciation, including the impact of right of use assets, has decreased by £0.8m to £78.8m and Statutory amortisation has decreased by £0.5m to £2.3m.

### **Finance costs**

Finance costs before investor loan interest (before IFRS 16<sup>(1)</sup>) decreased by £0.7m, or 3.6%, from £19.2m for the period ended 30 June 2019 to £18.5m for the period ended 30 June 2020. This decrease was primarily due to the lower bond interest costs following the refinancing in July 2019, together with the impact of the decrease in LIBOR. These were partially offset by higher bank interest costs following the full drawdown of £40m under the pre-existing revolving credit facility on 17 March 2020 and drawdown of £30m of the new £60m super senior revolving credit facility on 22 June 2020, as well as interest paid on overdue rents following the temporary suspension of rent payments ahead of the CVA. Interest costs for the new £60m super senior facility are non-cash until the end of the CVA rent concession period.

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

Statutory finance costs include a notional additional finance cost of £83.4m, up £3.1m from £80.3m for the period ended 30 June 2019, relating to the lease liabilities.

### **Finance income**

Finance income of £0.3m for the period ended 30 June 2020 and £0.3m for the period ended 30 June 2019 was bank interest received.

### **Non-underlying items**

Non-underlying items (before IFRS 16<sup>(1)</sup> and taxation) for the period ended 30 June 2020 were a net credit of £6.8m. This related to a profit on the surrender of a property lease (which was a finance lease under IAS17), partially offset by legal and professional fees in connection with the initial landlord consensual proposal, subsequent CVA and other corporate activity.

Non-underlying items (before IFRS 16<sup>(1)</sup> and taxation) of £0.4m charge for the period ended 30 June 2019 related to management incentives with respect to the restructuring of the Group's debt and other exceptional corporate activities.

### **Loss Before Tax**

Statutory loss before tax was £155.6m for the period ended 30 June 2020, £116.3m higher than the loss of £39.3m for the period ended 30 June 2019. This was mainly driven by the reduction in revenue as a result of Covid-19.

### **Taxation**

Income tax is recognised based on management's best estimate of the income tax rate expected for the financial year, which includes the impact of recently enacted legislation in relation to hybrid mismatches, corporate interest restriction and amendments to the use of carried forward losses.

There was an overall income tax credit of £nil for the period ended 30 June 2020 (current tax credit: £nil; deferred tax credit: £nil). There was an overall income (deferred) tax credit of £5.0m for the period ended 30 June 2019.

No cash tax payments were made during the period (2019: £0.8m). A refund of 2018 tax of £0.2m was received in Spain.

### **Cash flow (before IFRS 16<sup>(1)</sup>)**

The commentary and variances below are presented on a 'before IFRS 16<sup>(1)</sup>' basis.

As at 30 June 2020, we had cash of £59.5m, a decrease of £25.5m compared to £85.0m as at 30 June 2019.

For the period ended 30 June 2020, net cash used in operating activities of £58.2m (which is after rent paid of £57.9m) and net cash used in investing activities of £26.2m, which relates to the purchase of intangible and tangible fixed assets of £26.4m less interest received of £0.2m, were partially offset by net cash generated by financing activities of £54.7m.

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

Included in net cash generated by financing activities of £54.7m was the full drawdown of the original revolving credit facility of £40m in March 2020 and the partial drawdown of £30m of the new £60m super senior revolving credit facility in June 2020, partially offset by bond interest payments and finance fees of £14.3m and finance lease interest payments of £1.0m.

Free Cash Flow (as defined in note 1 to the Cash Flow Statement as being EBITDA (adjusted), less Working capital cash flows (before non-underlying items and before IFRS 16<sup>(1)</sup>) and Capital expenditure) decreased from an inflow of £28.1m for the period ended 30 June 2019 to an outflow of £87.2m for the period ended 30 June 2020. This was mainly due to the significant year on year decrease in EBITDA (adjusted) and significantly lower inflows from prepaid rooms, impacted by Covid-19.

Our cash cycle reflects the monthly payment of creditors and staff and fluctuates throughout the quarter with rent typically due quarterly in advance around the end of each quarter, although the second quarter rent was deferred until the end of June in 2020 and the CVA will result in a period of monthly rents for the majority of hotels. As a result, our quarterly cash position is generally at a low just after the end of March, June, September and December following payment of the quarterly rent bill, monthly creditor payments and payroll.

The table below sets out certain line items from our consolidated cash flow statement for the period ended 30 June 2020 and the period ended 30 June 2019.

	Period ended 30 June 2020			Period ended 30 June 2019			Variance 2020 vs 2019 before IFRS 16 <sup>(1)</sup>	
	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m	IFRS 16 <sup>(1)</sup> £m	Var %
Net cash (used in) / generated from operating activities	(58.2)	57.9	(0.3)	53.1	97.7	150.8	(111.3)	(209.6)%
Net cash used in investing activities	(26.2)	-	(26.2)	(31.9)	-	(31.9)	5.7	17.9%
Net cash generated from / (used in) financing activities	54.7	(57.9)	(3.2)	(18.0)	(97.7)	(115.7)	72.7	403.9%
<b>Net (decrease) / increase in aggregate cash and cash equivalents</b>	<b>(29.7)</b>	<b>-</b>	<b>(29.7)</b>	<b>3.2</b>	<b>-</b>	<b>3.2</b>	<b>(32.9)</b>	<b>(1028.1)%</b>
Cash and cash equivalents at beginning of the period	89.2	-	89.2	81.8	-	81.8	7.4	9.0%
<b>Cash and cash equivalents at the end of the period</b>	<b>59.5</b>	<b>-</b>	<b>59.5</b>	<b>85.0</b>	<b>-</b>	<b>85.0</b>	<b>(25.5)</b>	<b>(30.0)%</b>

### Net cash generated from operating activities

Net cash used in operating activities (before IFRS 16<sup>(1)</sup>) increased by £111.3m, or 209.6%, from an inflow of £53.1m for the period ended 30 June 2019 to an outflow of £58.2m for the period ended 30 June 2020. This was due to a decrease of £113.7m in operating profit (after non-underlying items) and a decrease of £3.0m in depreciation and amortisation, partially offset by an increase of £4.4m in working capital inflow and a decrease of £1.0m in corporation tax payments.

Statutory net cash used in operating activities, which excludes rent, decreased by £151.1m, from an inflow of £150.8m for the period ended 30 June 2019 to an outflow of £0.3m for the period ended 30 June 2020. This was due to a decrease of £113.7m in operating profit (after non-underlying items), a decrease of £37.1m in working capital inflow and a decrease of £1.3m in depreciation and amortisation, partially offset by a decrease of £1.0m in corporation tax payments.

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

## Working capital requirements

Inventory primarily includes food and beverage products sold through our bar cafes. Trade and other receivables (before IFRS 16<sup>(1)</sup>) primarily consist of rent prepayments as we usually pay quarterly in advance, although the CVA will result in a period of monthly rents for the majority of hotels. We have low trade receivables as most of our customers pay at the time of booking, however, business customers taking advantage of our business account card benefit from interest free credit.

Liabilities to trade and other creditors include prepaid room purchases from customers who have yet to stay. Other current liabilities (before IFRS 16<sup>(1)</sup>) include normal trade creditors, including rent, accrued wages and salaries, other current debts and accrued interest and taxes.

	Period ended 30 June 2020			Period ended 30 June 2019			Variance 2020 vs 2019 before IFRS 16 <sup>(1)</sup>	Var %
	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m		
Increase / (decrease) in inventory	0.2	-	0.2	(0.1)	-	(0.1)	0.3	300.0%
(Increase) / decrease in receivables	17.8	(22.6)	(4.8)	(3.8)	(7.6)	(11.4)	21.6	568.4%
Increase / (decrease) in payables	1.6	(29.2)	(27.6)	20.7	1.7	22.4	(19.1)	(92.3)%
<b>Total working capital movement (before non-underlying items)</b>	<b>19.6</b>	<b>(51.8)</b>	<b>(32.2)</b>	<b>16.8</b>	<b>(5.9)</b>	<b>10.9</b>	<b>2.8</b>	<b>16.7%</b>
Provisions and non-underlying items	(4.4)	1.9	(2.5)	(6.0)	1.7	(4.3)	1.6	26.7%
<b>Total working capital movement</b>	<b>15.2</b>	<b>(49.9)</b>	<b>(34.7)</b>	<b>10.8</b>	<b>(4.2)</b>	<b>6.6</b>	<b>4.4</b>	<b>40.7%</b>

Working capital inflow (before IFRS 16<sup>(1)</sup>) before non-underlying items of £19.6m for the period ended 30 June 2020 compared to an inflow of £16.8m for the period ended 30 June 2019. The current year benefited from lower rent prepayments and the deferral of payments in respect of VAT and payroll taxes as a result of UK government Covid-19 support measures, partially offset by lower inflows from prepaid rooms and the net VAT reclaim position for the second quarter.

Working capital outflow for non-underlying items (before IFRS 16<sup>(1)</sup>) of £4.4m for the period ended 30 June 2020 compared to an outflow of £6.0m for the period ended 30 June 2019, mainly reflecting legal and professional fees in connection with the initial landlord consensual proposal and the subsequent CVA, payment of legal and advisors' fees and management incentives relating to the restructuring of the Group's debt and other exceptional corporate activities, and cash spend on provisions.

On a Statutory basis, cash flows relating to rent are reported within Net cash used in financing activities. Statutory working capital outflow before non-underlying items of £32.2m for the period ended 30 June 2020 compared to an inflow of £10.9m for the period ended 30 June 2019, primarily due to lower inflows from prepaid rooms, due to Covid-19.

Statutory working capital outflow for non-underlying items of £2.5m for the period ended 30 June 2020 compared to an outflow of £4.3m for the period ended 30 June 2019 is mainly reflecting legal and professional fees in connection with the initial landlord consensual proposal and the subsequent CVA, payment of legal and advisors' fees and management incentives relating to the restructuring of the Group's debt and other exceptional corporate activities.

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

## **Net cash used in investing activities**

Net cash used in investing activities decreased by £5.7m, or 17.9%, from £31.9m for the period ended 30 June 2019 to £26.2m for the period ended 30 June 2020, primarily due to the reduction in capital expenditure.

## **Capital expenditure**

Capital expenditure of £26.4m in the period ended 30 June 2020 has mainly been in relation to on-going maintenance and refits, as well as investment in IT and energy efficiency projects and development pipeline spending. In the second quarter, we deferred our normal capital refit programme and all non-essential capex in response to the Covid-19 impact.

## **Net cash generated from / (used in) financing activities**

Net cash generated from financing activities (before IFRS 16<sup>(1)</sup>) was £54.7m for the period ended 30 June 2020, compared to net cash used of £18.0m for the period ended 30 June 2019. This was primarily due to the drawdown of the original revolving credit facility of £40m in March 2020 and the partial drawdown of £30m of the new £60m super senior revolving credit facility in June 2020, lower interest costs and finance fees of £1.6m, primarily due to a change in bond interest rates following the refinancing in July 2019, and lower finance lease rental interest payments of £1.1m due to the surrender of a property lease and reduced rent payments following the CVA.

Statutory net cash used in financing activities has decreased by £112.5m from a £115.7m outflow to a £3.2m outflow due mainly to reduced rent payments following the CVA of £57.9m for the period ended 30 June 2020, down £39.8m compared to £97.7m for the period ended 30 June 2019 and drawdown of the £70m of facilities described above.

## **Corporation tax**

Corporation tax repayments of £0.2m (in Spain) were received in the period ended 30 June 2020 compared to payments on account of £0.8m in the period ended 30 June 2019.

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

## OPERATING AND FINANCIAL REVIEW

### Unaudited results of operations for the quarter ended 30 June 2020 (Q2)

Results for the Group are for the quarter ended 30 June 2020, with comparatives for the quarter ended 30 June 2019.

In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles ("Before IFRS 16"):

	Quarter ended 30 June 2020			Quarter ended 30 June 2019			Variance 2020 vs 2019 before IFRS 16 <sup>(1)</sup>	
	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m	£m	Var %
<b>Revenue by geographical region</b>								
<b>Revenue</b>	<b>13.2</b>	-	<b>13.2</b>	<b>192.1</b>	-	<b>192.1</b>	<b>(178.9)</b>	<b>(93.1)%</b>
Revenue UK	13.1	-	13.1	187.9	-	187.9	(174.8)	(93.0)%
Revenue International	0.1	-	0.1	4.2	-	4.2	(4.1)	(97.6)%
<b>Key income statement items</b>								
<b>Revenue</b>	<b>13.2</b>	-	<b>13.2</b>	<b>192.1</b>	-	<b>192.1</b>	<b>(178.9)</b>	<b>(93.1)%</b>
Operating expenses	(27.3)	-	(27.3)	(97.3)	-	(97.3)	70.0	71.9%
Of which cost of goods sold	(0.6)	-	(0.6)	(11.1)	-	(11.1)	10.5	94.6%
Of which employee costs	(11.7)	-	(11.7)	(43.7)	-	(43.7)	32.0	73.2%
Of which other operating expenses	(15.0)	-	(15.0)	(42.5)	-	(42.5)	27.5	64.7%
Net external rent payable	(24.4)	25.5	1.1	(52.0)	53.1	1.1	27.6	53.1%
Other income	-	-	-	0.2	-	0.2	(0.2)	(100.0)%
<b>EBITDA (adjusted)<sup>(2)</sup> / EBITDA<sup>(3)</sup></b>	<b>(38.5)<sup>(2)</sup></b>	<b>25.5</b>	<b>(13.0)<sup>(3)</sup></b>	<b>43.0<sup>(2)</sup></b>	<b>53.1</b>	<b>96.1<sup>(3)</sup></b>	<b>(81.5)</b>	<b>(189.5)%</b>
Rent adjustment <sup>(4)</sup>	(27.4)	27.4	-	(0.6)	0.6	-	(26.8)	(4466.7)%
Depreciation	(9.0)	(29.7)	(38.7)	(11.3)	(29.2)	(40.5)	2.3	20.4%
Amortisation	(4.0)	2.9	(1.1)	(4.4)	2.9	(1.5)	0.4	9.1%
<b>Operating profit / (loss) (before non-underlying items)</b>	<b>(78.9)</b>	<b>26.1</b>	<b>(52.8)</b>	<b>26.7</b>	<b>27.4</b>	<b>54.1</b>	<b>(105.6)</b>	<b>(395.5)%</b>
Finance costs before investor loan interest	(9.8)	(42.2)	(52.0)	(9.8)	(40.8)	(50.6)	-	-
Investor loan interest	(3.8)	-	(3.8)	(3.5)	-	(3.5)	(0.3)	(8.6)%
Finance income	0.2	-	0.2	0.1	-	0.1	0.1	100.0%
<b>Profit / (Loss) for the quarter (before non-underlying items)</b>	<b>(92.3)</b>	<b>(16.1)</b>	<b>(108.4)</b>	<b>13.5</b>	<b>(13.4)</b>	<b>0.1</b>	<b>(105.8)</b>	<b>(783.7)%</b>
Non-underlying items	6.8	0.2	7.0	(0.2)	-	(0.2)	7.0	3500.0%
<b>Profit / (Loss) for the quarter before tax</b>	<b>(85.5)</b>	<b>(15.9)</b>	<b>(101.4)</b>	<b>13.3</b>	<b>(13.4)</b>	<b>(0.1)</b>	<b>(98.8)</b>	<b>(742.9)%</b>
Income tax	2.4	(2.4)	-	(2.3)	2.3	-	4.7	204.3%
<b>Profit / (Loss) for the quarter</b>	<b>(83.1)</b>	<b>(18.3)</b>	<b>(101.4)</b>	<b>11.0</b>	<b>(11.1)</b>	<b>(0.1)</b>	<b>(94.1)</b>	<b>(855.5)%</b>

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

(2) EBITDA (adjusted) = Earnings before interest, tax, depreciation and amortisation, and before rent adjustment, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure reflects the rent reductions following the CVA which completed on 19 June 2020, recognised in line with the cash benefit. Non-underlying items have been removed as they relate to non-recurring, one-off items.

(3) EBITDA = Earnings before interest, tax, depreciation, amortisation and non-underlying items.

(4) In many of our leases we receive a rent free period at the beginning of the lease term. Under previous IFRS (IAS 17), the benefit of this rent free period is recognised gradually over the life of the lease in our income statement as a deduction to the actual rent expense in each period, on a straight line basis, over the full life of each lease, with the unrecognised balance being held as an accrual on our balance sheet. Similarly, any credit relating to the rent reductions resulting from the CVA is also recognised on a straight line basis over the remaining life of each lease. As a result, our total IFRS rent expense does not reflect our cash payments of rent in any period. EBITDA (adjusted) in each period recognises the portion of the rent free credit attributable to such period as if such credit were applied on a straight line basis until the next rent review, normally five years, and recognises the credit attributable to reductions resulting from the CVA in line with the actual rent paid in respect of each period. EBITDA (adjusted) is the measure used for internal management reporting. The Rent adjustment reflects the timing difference between the rent charge for the period in our internal management reporting measure EBITDA (adjusted) and the rent charge for the period under IAS 17.



## Revenue

Revenue decreased by £178.9m, or 93.1%, from £192.1m for the quarter ended 30 June 2019 to £13.2m for the quarter ended 30 June 2020, with the vast majority of our hotels closed throughout the second quarter, with only around 51 remaining open to support NHS workers, key workers and vulnerable groups for the majority of the second quarter.

Like-for-like UK RevPAR declined by 93.0%<sup>(2)</sup> in the second quarter.

## Operating expenses

Operating expenses decreased by £70.0m, or 71.9%, from £97.3m for the quarter ended 30 June 2019 to £27.3m for the quarter ended 30 June 2020. We took action to reduce the run-rate level of the operating costs, excluding rent, by over 70% during the period of hotel closures.

Reductions in cost of goods sold reflect the hotel closures in the second quarter.

Employee cost reductions mainly reflect the hotel closures, together with the benefit of the government's job retention scheme, with over 8,000 team members furloughed throughout the second quarter, together with reduced working hours for some team members and voluntary management pay reductions.

Reductions in other operating expenses are largely driven by the hotel closures in the second quarter, together with the hospitality business rates holiday.

## Net external rent payable

Net external rent payable (before rent adjustment and before IFRS 16<sup>(1)</sup>) decreased by £27.6m, or 53.1%, from £52.0m for the quarter ended 30 June 2019 to £24.4m for the quarter ended 30 June 2020. This decrease was primarily due to rent reductions for the second quarter agreed as part of the CVA, partially offset by 1 new hotel opening during the period, the annualisation of the 14 hotel openings in 2019 and upwards only rent reviews predominantly linked to RPI in the like-for-like estate.

In many of our leases we receive a rent free period at the beginning of the lease term. Prior to IFRS 16 (under IAS 17 Leases), the benefit of this rent free period is recognised gradually over the life of the lease in our income statement reducing the rent expense in each period, on a straight line basis, over the full life of each lease, with the unrecognised balance being held as an accrual on our balance sheet. Similarly, any credit relating to the rent reductions resulting from the CVA is also recognised on a straight line basis over the remaining life of each lease. As a result, our total IFRS rent expense does not reflect our cash payments of rent in any period. EBITDA (adjusted) in each period recognises the portion of the rent free credit attributable to such period as if such credit were applied on a straight line basis until the next rent review, normally five years, and recognises the credit attributable to the reductions resulting from the CVA in line with the actual rent paid in respect of each period. EBITDA (adjusted) is the measure which is used for internal management reporting.

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

(2) Revenue per available room (RevPAR) on a UK like-for-like basis for the management accounting period 26 March 2020 to 24 June 2020.

The Rent adjustment reflects the timing difference between the rent charge for the period in our internal management reporting measure EBITDA (adjusted) and the rent charge for the period under IAS17.

On adoption of IFRS 16, the group recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of IAS 17 Leases. As a result of the rent reductions agreed as part of the CVA, the lease assets and liabilities have been recalculated under IFRS 16.

The rent payable for operating leases previously reported under IAS 17, within EBITDA (adjusted), has been replaced by depreciation of the right-of-use asset and notional financing costs on the lease liability which are not included within Statutory EBITDA.

### **Depreciation / Amortisation**

Depreciation (before IFRS 16<sup>(1)</sup>) decreased by £2.3m, or 20.4%, from £11.3m for the quarter ended 30 June 2019 to £9.0m for the quarter ended 30 June 2020. Depreciation is driven mainly by new hotel openings, ongoing investment in the maintenance and refurbishment of our estate and energy efficiency investments, principally in LED lighting and heating controls. In the second quarter we deferred our normal capital refit programme and all non-essential capital expenditure in response to the Covid-19 impact.

Amortisation (before IFRS 16<sup>(1)</sup>) decreased by £0.4m, or 9.1%, from £4.4m for the quarter ended 30 June 2019 to £4.0m for the quarter ended 30 June 2020. This is mainly due to the impairment of assets at the end of 2019.

Statutory depreciation, including the impact of right of use assets, has decreased by £1.8m to £38.7m, reflecting a reduction in capital expenditure, and Statutory amortisation has decreased by £(0.4)m to £1.1m.

### **Finance costs**

Finance costs before investor loan interest (before IFRS 16<sup>(1)</sup>) remained constant, at £9.8m, for the quarter ended 30 June 2020 compared to the quarter ended 30 June 2019. Lower bond interest costs following the refinancing in July 2019 together with the impact of the decrease in LIBOR. These were partially offset by higher bank interest costs following the full drawdown of £40m under the pre-existing revolving credit facility on 17 March 2020 and drawdown of £30m of the new £60m super senior revolving credit facility on 22 June 2020, as well as interest paid on overdue rents following the temporary suspension of rent payments ahead of the CVA. Interest costs for the new £60m super senior facility are non-cash until the end of the CVA rent concession period.

Statutory finance costs include a notional additional finance cost of £42.3m, up £1.4m from £40.9m for the quarter ended 30 June 2019, relating to the lease liabilities.

### **Finance income**

Finance income of £0.2m for the quarter ended 30 June 2020 and £0.1m for the quarter ended 30 June 2019 was bank interest received.

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

## **Non-underlying items**

Non-underlying items (before IFRS 16<sup>(1)</sup> and taxation) for the period ended 30 June 2020 were a net credit of £6.8m. This related to a profit on the surrender of a property lease (which was a finance lease under IAS17), partially offset by legal and professional fees in connection with the initial landlord consensual proposal, subsequent CVA and other corporate activity.

Non-underlying items (before IFRS 16<sup>(1)</sup> and taxation) of £0.2m charge for the quarter ended 30 June 2019 related to management incentives with respect to the restructuring of the Group's debt and other exceptional corporate activities.

## **Loss Before Tax**

Statutory loss before tax was £101.4m for the quarter ended 30 June 2020, £101.3m higher than the loss of £0.1m for the quarter ended 30 June 2019. This was mainly driven by the reduction in revenue as a result of Covid-19.

## **Taxation**

Income tax is recognised based on management's best estimate of the income tax rate expected for the financial year, which includes the impact of recently enacted legislation in relation to hybrid mismatches, corporate interest restriction and amendments to the use of carried forward losses.

There was an overall income tax credit of £nil for the quarter ended 30 June 2020 (current tax credit: £nil; deferred tax credit: £nil). There was an overall income tax credit of £nil for the quarter ended 30 June 2019.

No cash tax payments were made during the quarter (2019: £0.8m).

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

## **RISK FACTORS**

Note holders are reminded that investing in the Notes involves substantial risks and Note holders should refer to the "Risk Factors" section of the Offering Memorandum, published on 28 June 2019, and the 2019 Annual Report for the year ended 31 December 2019 for a description of the risks that they should consider when making investment decisions about the Notes.

There is significant uncertainty about the on-going impact and duration of the current Covid-19 pandemic and what continued Government support will be available. There is a risk of recession in the UK possibly reducing demand from our customers. Customers may also remain reticent about socialising in public settings. Whilst we are not currently able to assess the full financial impact of Covid-19 we anticipate a significant decline in EBITDA and cashflow.

The terms and conditions of our Company Voluntary Arrangement ("CVA") may also impact the future position of the Group, including the temporary options to terminate leases available to certain landlords.

**Registered number: 08170768**

**THAME AND LONDON LIMITED**

**UNAUDITED**

**FINANCIAL STATEMENTS**

**FOR THE PERIOD ENDED 30 JUNE 2020**

**THAME AND LONDON LIMITED**  
**CONDENSED CONSOLIDATED PROFIT AND LOSS**  
**FOR THE YEAR ENDED 30 JUNE 2020**

		Unaudited Period ended 30 June 2020				Unaudited Period ended 30 June 2019			
	Note	Underlying before IFRS 16 <sup>(1)</sup> £m	Underlying impact of IFRS 16 <sup>(1)</sup> £m	Non- underlying £m	Statutory £m	Underlying before IFRS 16 <sup>(1)</sup> £m	Underlying impact of IFRS 16 <sup>(1)</sup> £m	Non- underlying £m	Statutory £m
<b>Revenue</b>	3	142.7	-	-	<b>142.7</b>	337.3	-	-	<b>337.3</b>
Operating Expenses	4	(117.5)	-	(9.6)	<b>(127.1)</b>	(190.0)	-	(0.4)	<b>(190.4)</b>
Rent	4	(105.6)	107.6	16.6	<b>18.6</b>	(104.0)	106.1	-	<b>2.1</b>
Other Income		-	-	-	-	0.2	-	-	<b>0.2</b>
<b>EBITDA after rent adjustment</b>	3	<b>(80.4)</b>	<b>107.6</b>	<b>7.0</b>	<b>34.2</b>	<b>43.5</b>	<b>106.1</b>	<b>(0.4)</b>	<b>149.2</b>
Depreciation & Amortisation	4	(27.5)	(53.6)	-	<b>(81.1)</b>	(30.5)	(51.9)	-	<b>(82.4)</b>
<b>Operating Profit / (Loss)</b>	3	<b>(107.9)</b>	<b>54.0</b>	<b>7.0</b>	<b>(46.9)</b>	<b>13.0</b>	<b>54.2</b>	<b>(0.4)</b>	<b>66.8</b>
Finance Costs	5	(25.6)	(83.4)	-	<b>(109.0)</b>	(26.1)	(80.3)	-	<b>(106.4)</b>
Finance Income		0.3	-	-	<b>0.3</b>	0.3	-	-	<b>0.3</b>
<b>Loss before Tax</b>	3	<b>(133.2)</b>	<b>(29.4)</b>	<b>7.0</b>	<b>(155.6)</b>	<b>(12.8)</b>	<b>(26.1)</b>	<b>(0.4)</b>	<b>(39.3)</b>
Income Tax		3.5	(3.5)	-	-	0.6	4.4	-	<b>5.0</b>
<b>Loss for the Period</b>		<b>(129.7)</b>	<b>(32.9)</b>	<b>7.0</b>	<b>(155.6)</b>	<b>(12.2)</b>	<b>(21.7)</b>	<b>(0.4)</b>	<b>(34.3)</b>

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

Memorandum - EBITDA (adjusted) <sup>(2)</sup>		
	Period ended 30 June 2020 £m	Period ended 30 June 2019 £m
<b>EBITDA (adjusted)<sup>(2)</sup></b>	<b>(52.4)</b>	<b>44.7</b>
Rent adjustment <sup>(3)</sup>	<b>(28.0)</b>	<b>(1.2)</b>
<b>EBITDA - Underlying before IFRS 16</b>	<b>(80.4)</b>	<b>43.5</b>

(2) EBITDA (adjusted) = Earnings before interest, tax, depreciation and amortisation, and before rent adjustment, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure reflects the rent reductions following the CVA which completed on 19 June 2020, recognised in line with the cash benefit. Non-underlying items have been removed as they relate to non-recurring, one-off items.

(3) In many of our leases we receive a rent free period at the beginning of the lease term. Under previous IFRS (IAS 17), the benefit of this rent free period is recognised gradually over the life of the lease in our income statement as a deduction to the actual rent expense in each period, on a straight line basis, over the full life of each lease, with the unrecognised balance being held as an accrual on our balance sheet. Similarly, any credit relating to the rent reductions resulting from the CVA is also recognised on a straight line basis over the remaining life of each lease. As a result, our total IFRS rent expense does not reflect our cash payments of rent in any period. EBITDA (adjusted) in each period recognises the portion of the rent free credit attributable to such period as if such credit were applied on a straight line basis until the next rent review, normally five years, and recognises the credit attributable to reductions resulting from the CVA in line with the actual rent paid in respect of each period. EBITDA (adjusted) is the measure used for internal management reporting. The Rent adjustment reflects the timing difference between the rent charge for the period in our internal management reporting measure EBITDA (adjusted) and the rent charge for the period under IAS 17.

**THAME AND LONDON LIMITED**  
**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**AS AT 30 JUNE 2020**

	Unaudited Period ended 30 June 2020	Unaudited Period ended 30 June 2019
	£m	£m
Loss for the period	(155.6)	(34.3)
<b>Items that will subsequently be reclassified into profit and loss:</b>		
Movement on fair value of cash flow hedges	-	(0.3)
Currency translation differences	0.4	-
Winding up of foreign investment	-	(0.2)
<b>Other comprehensive income / (expense) for the period, net of tax</b>	<b>0.4</b>	<b>(0.5)</b>
<b>Total comprehensive expense for the period</b>	<b>(155.2)</b>	<b>(34.8)</b>

**CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY (UNAUDITED)**  
**FOR THE PERIOD ENDED 30 JUNE 2020**

	Foreign Exchange Reserve £m	Cash Flow Hedge Reserve £m	Accumulated Losses £m	Total deficit £m
<b>1 January 2019</b>	<b>(0.3)</b>	<b>0.4</b>	<b>(93.7)</b>	<b>(93.6)</b>
Adjustment on adoption of IFRS 16 (net of tax) (Note 3)	-	-	(179.6)	(179.6)
<b>Restated total equity at 1 January 2019</b>	<b>(0.3)</b>	<b>0.4</b>	<b>(273.3)</b>	<b>(273.2)</b>
Loss for the period	-	-	(34.3)	(34.3)
<b>Other comprehensive expense</b>				
Movement in fair value of hedging derivatives	-	(0.3)	-	(0.3)
Winding up of foreign investment	-	-	(0.2)	(0.2)
<b>Total comprehensive expense</b>	<b>-</b>	<b>(0.3)</b>	<b>(34.5)</b>	<b>(34.8)</b>
<b>30 June 2019</b>	<b>(0.3)</b>	<b>0.1</b>	<b>(307.8)</b>	<b>(308.0)</b>
Loss for the period	-	-	(33.4)	(33.4)
<b>Other comprehensive income / (expense)</b>				
Movement in fair value of hedging derivatives	-	(0.1)	-	(0.1)
Winding up of foreign investment	-	-	0.2	0.2
Currency translation differences	(0.1)	-	-	(0.1)
<b>Total comprehensive expense</b>	<b>(0.1)</b>	<b>(0.1)</b>	<b>(33.2)</b>	<b>(33.4)</b>
<b>1 January 2020</b>	<b>(0.4)</b>	<b>-</b>	<b>(341.0)</b>	<b>(341.4)</b>
Loss for the period	-	-	(155.6)	(155.6)
<b>Other comprehensive income</b>				
Currency translation differences	0.4	-	-	0.4
<b>Total comprehensive income / (expense)</b>	<b>0.4</b>	<b>-</b>	<b>(155.6)</b>	<b>(155.2)</b>
<b>30 June 2020</b>	<b>-</b>	<b>-</b>	<b>(496.8)</b>	<b>(496.8)</b>

**THAME AND LONDON LIMITED**  
**CONDENSED CONSOLIDATED CASH FLOW STATEMENT**  
**AS AT 30 JUNE 2020**

		Unaudited	Unaudited	Unaudited
	Note	30 June 2020	30 June 2019	31 December 2019
		£m	£m	£m
<b>NON CURRENT ASSETS</b>				
Intangible assets	7	160.9	159.7	159.6
Property, plant and equipment	8	132.1	127.5	132.9
Right of Use assets	9	2,105.9	2,543.2	2,521.3
Deferred tax asset		60.9	65.0	58.9
		<u>2,459.8</u>	<u>2,895.4</u>	<u>2,872.7</u>
<b>CURRENT ASSETS</b>				
Financial derivative asset		0.1	0.1	0.3
Inventory		1.0	1.2	1.2
Trade and other receivables	11	23.3	24.6	18.6
Cash and cash equivalents		59.5	85.0	89.2
		<u>83.9</u>	<u>110.9</u>	<u>109.3</u>
<b>TOTAL ASSETS</b>		<u>2,543.7</u>	<u>3,006.3</u>	<u>2,982.0</u>
<b>CURRENT LIABILITIES</b>				
Trade and other payables	12	(91.3)	(131.3)	(119.7)
Lease liabilities	10	(19.4)	(53.4)	(47.6)
Provisions	14	(0.1)	-	(0.1)
		<u>(110.8)</u>	<u>(184.7)</u>	<u>(167.4)</u>
<b>NON-CURRENT LIABILITIES</b>				
Bond related debt	13	(432.8)	(421.6)	(432.1)
Revolving credit facility	13	(70.0)	-	-
Investor loan	13	(118.3)	(103.9)	(111.3)
Lease liabilities	10	(2,244.2)	(2,536.2)	(2,549.8)
Deferred tax liability		(57.0)	(60.0)	(55.2)
Provisions	14	(7.4)	(7.9)	(7.6)
		<u>(2,929.7)</u>	<u>(3,129.6)</u>	<u>(3,156.0)</u>
<b>TOTAL LIABILITIES</b>		<u>(3,040.5)</u>	<u>(3,314.3)</u>	<u>(3,323.4)</u>
<b>NET LIABILITIES</b>		<u>(496.8)</u>	<u>(308.0)</u>	<u>(341.4)</u>
<b>EQUITY</b>				
Share capital		-	-	-
Foreign exchange reserve		-	(0.3)	(0.4)
Cash flow hedge reserve		-	0.1	-
Accumulated losses		(496.8)	(307.8)	(341.0)
<b>TOTAL EQUITY</b>		<u>(496.8)</u>	<u>(308.0)</u>	<u>(341.4)</u>

<b>Memorandum - Analysis of net funding</b>				
		Unaudited	Unaudited	Unaudited
	Note	30 June 2020	30 June 2019	31 December 2019
		£m	£m	£m
Cash at bank		59.5	85.0	89.2
<i>External debt redeemable (excluding lease liabilities):</i>				
Fixed Rate Bond	13	-	(232.0)	-
Floating Rate Bond	13	(440.0)	(195.0)	(440.0)
Revolving credit facility	13	(70.0)	-	-
Issue costs	13	7.2	5.4	7.9
<b>Gross debt</b>	13	<u>(502.8)</u>	<u>(421.6)</u>	<u>(432.1)</u>
<b>External net debt</b>		<u>(443.3)</u>	<u>(336.6)</u>	<u>(342.9)</u>
Investor loan	13	(118.3)	(103.9)	(111.3)
<b>Net debt</b>		<u>(561.6)</u>	<u>(440.5)</u>	<u>(468.8)</u>
<b>Lease liabilities</b>	10	<u>(2,263.6)</u>	<u>(2,589.6)</u>	<u>(2,597.4)</u>
		<u>(2,825.2)</u>	<u>(3,030.1)</u>	<u>(468.8)</u>



**THAME AND LONDON LIMITED**  
**CONDENSED CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME**  
**AS AT 30 JUNE 2020**

	Unaudited			Unaudited		
	Period ended 30 June 2020			Period ended 30 June 2019		
	Before IFRS 16 <sup>(1)</sup>	IFRS 16 impact	Statutory	Before IFRS 16 <sup>(1)</sup>	IFRS 16 impact	Statutory
£m	£m	£m	£m	£m	£m	
<b>CASH (USED IN) / GENERATED FROM OPERATING ACTIVITIES</b>	<b>(58.4)</b>	<b>57.9</b>	<b>(0.5)</b>	<b>53.9</b>	<b>97.7</b>	<b>151.6</b>
Corporate tax	0.2	-	0.2	(0.8)	-	(0.8)
<b>NET CASH GENERATED FROM OPERATING ACTIVITIES</b>	<b>(58.2)</b>	<b>57.9</b>	<b>(0.3)</b>	<b>53.1</b>	<b>97.7</b>	<b>150.8</b>
<b>INVESTING ACTIVITIES</b>						
Interest received	0.2	-	0.2	0.3	-	0.3
Purchases of property, plant and equipment and intangible assets	(26.4)	-	(26.4)	(32.2)	-	(32.2)
<b>Net cash used in investing activities</b>	<b>(26.2)</b>	<b>-</b>	<b>(26.2)</b>	<b>(31.9)</b>	<b>-</b>	<b>(31.9)</b>
<b>FINANCING ACTIVITIES</b>						
Finance fees paid	(0.3)	0.2	(0.1)	(0.1)	-	(0.1)
Interest paid	(14.0)	-	(14.0)	(15.8)	-	(15.8)
Finance lease rental interest payments	(1.0)	1.0	-	(2.1)	2.1	-
IFRS 16 lease rental capital payments	-	(8.9)	(8.9)	-	(16.9)	(16.9)
IFRS 16 lease rental interest payments	-	(50.2)	(50.2)	-	(82.9)	(82.9)
Drawdown of revolving credit facility	70.0	-	70.0	-	-	-
<b>Net cash generated from / (used in) financing activities</b>	<b>54.7</b>	<b>(57.9)</b>	<b>(3.2)</b>	<b>(18.0)</b>	<b>(97.7)</b>	<b>(115.7)</b>
<b>Net increase in aggregate cash and cash equivalents</b>	<b>(29.7)</b>	<b>-</b>	<b>(29.7)</b>	<b>3.2</b>	<b>-</b>	<b>3.2</b>
Cash and cash equivalents at beginning of the period	89.2	-	89.2	81.8	-	81.8
<b>Cash and cash equivalents at end of the period</b>	<b>59.5</b>	<b>-</b>	<b>59.5</b>	<b>85.0</b>	<b>-</b>	<b>85.0</b>

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

Memorandum - Analysis of free cash flow <sup>1</sup>	Unaudited		Unaudited	
	Period ended 30 June 2020		Period ended 30 June 2019	
	Before IFRS 16 <sup>(1)</sup>		Before IFRS 16 <sup>(1)</sup>	
EBITDA (adjusted) <sup>2</sup>	(52.4)		44.7	
Working capital	(8.4)		15.6	
<b>Net cash flows from operating activities before non-underlying items</b>	<b>(60.8)</b>		<b>60.3</b>	
Capital expenditure	(26.4)		(32.2)	
<b>Free cash flow generated for the year</b>	<b>(87.2)</b>		<b>28.1</b>	
<b>Non-trading cash flow</b>				
Finance fees paid	(0.3)		(0.1)	
Interest paid	(14.0)		(15.8)	
Interest income	0.2		0.3	
Finance lease rental interest payments	(1.0)		(2.1)	
Cash received from / (spend on) provisions and non-underlying items <sup>3</sup>	2.4		(6.4)	
Corporate tax	0.2		(0.8)	
<b>Non-trading cash flow</b>	<b>(12.5)</b>		<b>(24.9)</b>	
<b>Cash generated</b>	<b>(99.7)</b>		<b>3.2</b>	
<b>Opening Cash</b>	<b>89.2</b>		<b>81.8</b>	
Movement in cash	(99.7)		3.2	
Drawdown of revolving credit facility	70.0		-	
<b>Closing Cash</b>	<b>59.5</b>		<b>85.0</b>	
<b>Opening external net debt</b>	<b>(342.9)</b>		<b>(339.1)</b>	
Net increase in aggregate cash	(29.7)		3.2	
Drawdown of revolving credit facility	(70.0)		-	
Net amortised bond transaction costs	(0.7)		(0.7)	
<b>Closing net debt</b>	<b>(443.3)</b>		<b>(336.6)</b>	

1. Free cash flow is defined as cash generated before interest, non-underlying costs, spend on provisions and financing.  
2. EBITDA (adjusted) = Earnings before interest, tax, depreciation and amortisation, and before rent adjustment, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure reflects the rent reductions following the CVA which completed on 19 June 2020, recognised in line with the cash benefit. Non-underlying items have been removed as they relate to non-recurring, one-off items.  
3. In 2020, net cash received from provisions and non-underlying items of £2.4m included a cash inflow relating to the surrender of a property lease, partially offset by legal and professional fees in connection with the initial landlord consensual proposal and the subsequent CVA, legal and advisors' fees and management incentives relating to the previous restructuring of the Group's debt and other corporate activities, as well as onerous lease provisions of £2.1m. In 2019, cash spend on provisions and non-underlying items of £6.4m included legal and advisors' fees and management incentives relating to the restructuring of the Group's debt and other corporate activities of £4.5m and onerous lease provisions of £1.9m.

Reconciliation of net cash flows from operating activities before non-underlying items to net cash generated from operating activities (note 17)	Unaudited		Unaudited	
	Period ended 30 June 2020		Period ended 30 June 2019	
	Before IFRS 16 <sup>(1)</sup>		Before IFRS 16 <sup>(1)</sup>	
Net cash flows from operating activities before non-underlyings	(60.8)		60.3	
Cash received from / (spend on) non-underlying items through working capital <sup>4</sup>	2.4		(6.4)	
<b>Cash flows from operating activities</b>	<b>(58.4)</b>		<b>53.9</b>	
Corporate tax	0.2		(0.8)	
<b>Net cash generated from operating activities</b>	<b>(58.2)</b>		<b>53.1</b>	

4. In 2020, net cash received from non-underlying items through working capital of £2.4m included a £4.5m inflow relating to accrued costs less £2.1m cash spend on provisions. In 2019 cash spend on non-underlying items through working capital of £6.4m included £4.5m cash spend relating to accruals and £1.9m cash spend on provisions.

## **1 GENERAL INFORMATION**

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Thame and London Limited ("T&L") is the holding company of the Travelodge group ("Travelodge" or "The Group"), including Travelodge Hotels Limited ("THL"), the principal trading company of Travelodge UK and TVL Finance PLC. Thame and London Limited, formerly Anchor UK Bidco Limited (the Company) is a private company limited by share capital and was incorporated in the United Kingdom on 7 August 2012. The Company changed its name from Anchor UK Bidco Limited on 23 May 2013. The Company is domiciled in the UK.

## **2 SIGNIFICANT ACCOUNTING POLICIES**

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### **Basis of Accounting**

The interim condensed consolidated financial statements are prepared in accordance with IAS 34 'Interim Financial Reporting'.

The interim financial report does not constitute statutory accounts within the meaning of section 434 of the Companies Act 2006.

The interim report does not include all the notes of the type normally included in an annual financial report. Accordingly, this report is to be read in conjunction with the annual report for the year ended 31 December 2019. The policies shown are an extract from the full disclosure in the annual financial statements for the year ended 31 December 2019, as not all policies are given.

Statutory accounts for the year ended 31 December 2019 were approved by the board of directors on 30 July 2020 and delivered to the Registrar of Companies.

These published accounts were prepared in accordance with International Financial Reporting Standards (IFRSs) as adopted for use in the European Union, and reported on by the auditor without qualification or statement under Sections 498(2) or (3) of the Companies Act 2006.

In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles ("Before IFRS 16").

### **Basis of consolidation**

The unaudited financial statements consolidate the financial information of the Group and entities controlled by the Group and its subsidiaries up to 30 June 2020. Control is achieved when the investor is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Uniform accounting policies are adopted across the Group.

The results of subsidiary undertakings acquired or disposed of during the year are included in the consolidated income statement from the effective date of acquisition or disposal, as appropriate.

**THAME AND LONDON LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

All intra-Group transaction balances, income and expenses are eliminated on consolidation.

**Business combinations**

The acquisition of subsidiaries is accounted for using the purchase method. The cost of the acquisition is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree. Any costs directly attributable to the business combination are expensed through the income statement. The acquirer's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under IFRS 3 (Revised), Business Combinations, are recognised at their fair values at the acquisition date, except for non-current assets (or disposal companies) that are classified as held for sale in accordance with IFRS 5, Non-current assets held for sale and discontinued operations, which are recognised and measured at fair value less costs to sell.

**Seasonality**

Revenue in the hotel sector fluctuates by season. The first quarter of the year is typically the hotel industry's lowest seasonal demand period and usually our smallest in financial terms, with the third quarter normally being our busiest and largest.

**Revenue recognition**

Revenue is measured at fair value of the consideration received or receivable and represents the amount receivable for goods and services supplied to customers in the normal course of business, net of trade discount and VAT. The Group's principal performance obligation is to provide budget hotel accommodation and other goods and services to guests. Revenue includes rooms revenue and food and beverage sales, which is recognised when the guests stay. When payment is received at the time of room booking, prior to arrival date, a liability for prepaid room purchases is recognised and held on the balance sheet. Revenue is recognised when the customer stays. A proportion of the prepaid room purchases would be non-refundable on cancellation of the room booking.

Under management agreements, the Group's performance obligation is to provide hotel management services. Base and incentive management fees are typically charged. Base management fees are typically a percentage of total hotel revenues and incentive management fees are generally based on the hotel's profitability. Both are treated as variable consideration. Base management fees are recognised as the underlying hotel revenues occur. Incentive management fees are recognised over time when it is considered highly probable that the related performance criteria will be met, provided there is no expectation of a subsequent reversal of the revenue.

**Prepaid Room Purchases**

Prepaid room purchases are where cash is received at time of room booking prior to arrival date and is recognised when customers stay.

**Non-underlying items**

In order to understand the underlying performance of the business, material, non-recurring items are separately disclosed as non-underlying items in the income statement.

**THAME AND LONDON LIMITED**  
**NOTES TO FINANCIAL STATEMENTS**  
**(UNAUDITED)**

**Leasing**

Effective on 1 January 2019, the group has adopted IFRS 16, which specifies how to recognise, measure, present and disclose leases. The standard provides a single lessee accounting model, requiring lessees to recognise assets and liabilities for all major leases. The group has applied IFRS 16 using the modified retrospective approach and therefore the comparison information has not been restated and continues to be reported under IAS 17 and IFRIC 4.

At inception of a contract, the group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration. To assess whether a contract conveys the right to control the use of an identified asset, the group assesses whether:

- the contract involves the use of an identified asset – this may be specified explicitly or implicitly, and should be physically distinct or represent substantially all of the capacity of a physically distinct asset. If the supplier has a substantive substitution right, then the asset is not identified;
- the group has the right to obtain substantially all of the economic benefit from use of the asset throughout the period of use; and
- the group has the right to direct the use of the asset. The group has this right when it has the decision-making rights that are the most relevant to changing how and for what purpose the asset is used. In rare cases where the decision about how and for what purpose the asset is used is predetermined, the group has the right to direct the use of the asset if either:
  - the group has the right to operate the asset; or
  - the group designed the asset in a way that predetermines how and for what purpose it will be used

*As a lessee*

The group recognises a right-of-use asset and a lease liability at the lease commencement date. The right of use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and less any lease incentives received. End of lease property restoration costs are excluded from the initial cost because it is not possible to estimate what they might be at the end of a typical 25 to 35 year lease term.

The right of use asset is subsequently depreciated using the straight line method from the commencement date to the earlier of the end of the useful life of the right-of-use asset and the end of the lease term. The estimated useful lives of right-of use assets are determined on the same basis as those of plant and equipment. In addition, the right-of use asset is periodically reduced by impairment losses, if any, and adjusted for certain re-measurements of the lease liability.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be determined, the incremental borrowing rate specific to that lease. Generally, the group uses the incremental borrowing rate as the discount rate.

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Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate
- amounts expected to be payable by the lessee under residual value guarantees
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option, and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period.

The lease liability is re-measured when there is a change in future lease payments arising from a change in an index or rate or when there is a lease modification. When the lease liability is re-measured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

*Short-term leases and leases of low-value assets*

The group has elected to recognise all its property right-of-use assets and lease liabilities. It does not separately identify short-term leases that have a lease term of 12 months or less and leases of low-value assets.

The key sensitivities resulting from estimates in the calculation of the IFRS 16 numbers are:

- the discount rate used (in the interim financial report no assessment has been made of the impact of a change in the discount rate).
- recognising right of use assets and lease liabilities based on lease terms which extend to the first break clause only.

**Taxation**

Taxes on income in the interim periods are accrued using the tax rate which would be applicable to expected total annual earnings.

**Provisions**

Provisions are recognised when the Group has a present obligation as a result of a past event, and it is probable that the Group will be required to settle that obligation. Provisions are measured at the Directors' best estimate of the expenditure required to settle the obligation at the balance sheet date, and are discounted to present value where the effect is material.

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**3 ANALYSIS OF RESULTS BY GEOGRAPHICAL REGION**

	Unaudited Period ended 30 June 2020	Unaudited Period ended 30 June 2019
	£m	£m
<b>Revenue</b>		
UK	140.3	330.2
International	2.4	7.1
<b>Revenue</b>	<b>142.7</b>	<b>337.3</b>
<b>EBITDA - Underlying</b>		
UK EBITDA (adjusted) <sup>(1)</sup>	(50.9)	43.3
Rent adjustment	(28.0)	(1.2)
UK EBITDA after rent adjustment	(78.9)	42.1
International EBITDA after rent adjustment	(1.5)	1.4
<b>EBITDA after rent adjustment before IFRS 16</b>	<b>(80.4)</b>	<b>43.5</b>
UK IFRS 16 EBITDA adjustment	105.8	104.1
International IFRS 16 EBITDA adjustment	1.8	2.0
<b>EBITDA after rent adjustment - Underlying</b>	<b>27.2</b>	<b>149.6</b>
Non-underlying items (Total)	7.0	(0.4)
<b>EBITDA after rent adjustment</b>	<b>34.2</b>	<b>149.2</b>
<b>Operating profit - Underlying</b>		
UK	(106.3)	11.7
International	(1.6)	1.3
<b>Operating profit / (loss) before IFRS 16 - Underlying</b>	<b>(107.9)</b>	<b>13.0</b>
UK IFRS 16 Operating profit adjustment	53.5	53.5
International IFRS 16 Operating profit adjustment	0.5	0.7
<b>Operating profit / (loss) - Underlying</b>	<b>(53.9)</b>	<b>67.2</b>
Non-underlying items (Total)	7.0	(0.4)
<b>Operating profit / (loss)</b>	<b>(46.9)</b>	<b>66.8</b>
<b>(Loss) / profit before tax - Underlying</b>		
UK	(131.6)	(14.1)
International	(1.6)	1.3
<b>Loss before tax - Underlying</b>	<b>(133.2)</b>	<b>(12.8)</b>
Non-underlying items before IFRS 16 (note 7)	7.0	(0.4)
<b>Loss before tax and IFRS 16</b>	<b>(126.2)</b>	<b>(13.2)</b>
UK IFRS 16 Loss before tax adjustment	(28.6)	(25.5)
International IFRS 16 Loss before tax adjustment	(0.8)	(0.6)
<b>Loss before tax</b>	<b>(155.6)</b>	<b>(39.3)</b>

<sup>(1)</sup> EBITDA (adjusted) = Earnings before interest, tax, depreciation and amortisation, and before rent adjustments, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure also reflects the cash benefit of rent reductions following the CVA which completed on 19 June 2020. Non-underlying items have been removed as they relate to non-recurring, one-off items.

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**4 NET OPERATING EXPENSES (BEFORE NON-UNDERLYING ITEMS)**

	Unaudited			Unaudited		
	Period ended 30 June 2020			Period ended 30 June 2019		
	Underlying before IFRS 16 <sup>(1)</sup> £m	Underlying IFRS 16 impact £m	Underlying Statutory £m	Underlying before IFRS 16 <sup>(1)</sup> £m	Underlying IFRS 16 impact £m	Underlying Statutory £m
Cost of goods sold	10.2	-	10.2	20.8	-	20.8
Employee costs	52.9	-	52.9	83.5	-	83.5
Operating expenses	54.4	-	54.4	85.7	-	85.7
<b>Net operating expenses before rent, depreciation and amortisation</b>	<b>117.5</b>	<b>-</b>	<b>117.5</b>	<b>190.0</b>	<b>-</b>	<b>190.0</b>
Rent payable (third party landlords) <sup>(3)</sup>	79.6	(79.6)	-	104.9	(104.9)	-
Rent receivable	(2.0)	-	(2.0)	(2.1)	-	(2.1)
Net external rent payable	77.6	(79.6)	(2.0)	102.8	(104.9)	(2.1)
Rent adjustment <sup>(2)</sup>	28.0	(28.0)	-	1.2	(1.2)	-
<b>Net rent</b>	<b>105.6</b>	<b>(107.6)</b>	<b>(2.0)</b>	<b>104.0</b>	<b>(106.1)</b>	<b>(2.1)</b>
<b>Net operating expenses before depreciation and amortisation</b>	<b>223.1</b>	<b>(107.6)</b>	<b>115.5</b>	<b>294.0</b>	<b>(106.1)</b>	<b>187.9</b>
Depreciation	19.5	59.3	78.8	21.8	57.8	79.6
Amortisation	8.0	(5.7)	2.3	8.7	(5.9)	2.8
<b>Net depreciation and amortisation</b>	<b>27.5</b>	<b>53.6</b>	<b>81.1</b>	<b>30.5</b>	<b>51.9</b>	<b>82.4</b>
<b>Total net operating expenses</b>	<b>250.6</b>	<b>(54.0)</b>	<b>196.6</b>	<b>324.5</b>	<b>(54.2)</b>	<b>270.3</b>

(1) Before IFRS 16 - In order to facilitate the comparability of the underlying business and clarify the calculation of non-IFRS Alternative Performance Measures, including EBITDA (adjusted), additional columns have been added to reflect the position in line with previous accounting principles.

(2) In many of our leases we receive a rent free period at the beginning of the lease term. Under previous IFRS (IAS 17), the benefit of this rent free period is recognised gradually over the life of the lease in our income statement as a deduction to the actual rent expense in each period, on a straight line basis, over the full life of each lease, with the unrecognised balance being held as an accrual on our balance sheet. Similarly, any credit relating to the rent reductions resulting from the CVA is also recognised on a straight line basis over the remaining life of each lease. As a result, our total IFRS rent expense does not reflect our cash payments of rent in any period. EBITDA (adjusted) in each period recognises the portion of the rent free credit attributable to such period as if such credit were applied on a straight line basis until the next rent review, normally five years, and recognises the credit attributable to reductions resulting from the CVA in line with the actual rent paid in respect of each period. EBITDA (adjusted) is the measure used for internal management reporting. The Rent adjustment reflects the timing difference between the rent charge for the period in our internal management reporting measure EBITDA (adjusted) and the rent charge for the period under IAS 17.

(3) Statutory rent payable (after the impact of IFRS 16) of £0.1m (2019: £nil) relates to variable lease payments that are not included within right of use assets, offset by a £0.1m credit in relating to temporary rent reductions in Spain.

**5 FINANCE COSTS**

	Unaudited	Unaudited
	Period ended	Period ended
	30 June 2020	30 June 2019
	Statutory	Statutory
	£m	£m
Finance fees	1.2	0.8
Interest on bank loans	1.3	0.5
Interest on fixed and floating rate bonds	13.4	15.1
Interest on obligations under finance leases	2.4	2.6
Unwinding of discount on provisions	0.2	0.2
<b>Finance costs before interest on investor loan, non-underlying items and IFRS 16</b>	<b>18.5</b>	<b>19.2</b>
Interest on investor loan	7.1	6.9
<b>Finance costs before IFRS 16</b>	<b>25.6</b>	<b>26.1</b>
IFRS 16 adjustment <sup>(1)</sup>	83.4	80.3
<b>Finance costs after IFRS 16</b>	<b>109.0</b>	<b>106.4</b>

(1) The total IFRS 16 notional interest charge on lease liabilities is £86.2m, including interest on the finance leases of £2.4m and £0.2m interest on overdue rent (included within finance fees before IFRS 16). In addition, the IFRS 16 adjustment includes a £0.2m credit in respect of unwinding of discount on provisions.

## **6 NON-UNDERLYING ITEMS**

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Non-underlying items (before taxation) for the period ended 30 June 2020 were a net credit of £7.0m. This related to a profit on the surrender of a property lease (which was a finance lease under IAS 17), partially offset by legal and professional fees in connection with the initial landlord consensual proposal and the subsequent CVA.

Non-underlying items of £0.4m for the period ended 30 June 2019 related to management incentives with respect to the restructuring of the Group's debt and other exceptional corporate activities.

## **7 INTANGIBLE ASSETS**

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	<b>Unaudited</b>	<b>Unaudited</b>
	<b>30 June 2020</b>	<b>30 June 2019</b>
	<b>£m</b>	<b>£m</b>
Opening net book value	<b>159.6</b>	<b>365.5</b>
Impact of adoption of IFRS 16	<b>0.0</b>	<b>(206.8)</b>
Revised opening net book value	<b>159.6</b>	<b>158.7</b>
Additions	<b>3.5</b>	<b>4.6</b>
Movement on capital creditors	<b>0.1</b>	<b>(0.8)</b>
Amortisation	<b>(2.3)</b>	<b>(2.8)</b>
<b>Closing net book value</b>	<b>160.9</b>	<b>159.7</b>

The closing net book value at 30 June 2020 comprises brand value of £145.0m, assets under construction of £9.1m and IT software of £6.8m.

The closing net book value at 31 December 2019 comprises brand value of £145.0m, assets under construction of £5.6m and IT software of £9.0m.

The closing net book value at 30 June 2019 comprises brand value of £145.0m, assets under construction of £7.2m and IT software of £7.5m. The IFRS 16 adjustment relates to the reclassification of lease premiums to right of use assets (note 9).

IT software is measured initially at purchase cost and is amortised on a straight line basis over three years.



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**8 PROPERTY, PLANT AND EQUIPMENT**

	Unaudited 30 June 2020 £m	Unaudited 30 June 2019 £m
Opening net book value	132.9	140.3
Impact of adoption of IFRS 16 <sup>(1)</sup>	-	(16.9)
Revised opening net book value	132.9	123.4
Additions	22.6	27.7
Movement on capital creditors	(2.8)	(2.0)
Disposals	(0.6)	-
Depreciation	(20.0)	(21.6)
<b>Closing net book value</b>	<b>132.1</b>	<b>127.5</b>

<sup>(1)</sup> The impact of the adoption of IFRS 16 consists of the transfer of £15.5m from Property, Plant and Equipment to Right of Use assets, representing the net book value of assets previously classified as finance lease assets, together with an additional £1.4m impairment to fixtures and fittings on transition.

The closing net book value at 30 June 2020 comprises assets under construction of £9.3m, freehold and long leaseholds of £1.6m and fixtures and fittings of £121.2m.

The closing net book value at 31 December 2019 comprises assets under construction of £2.9m, freehold and long leaseholds of £1.6m and fixtures and fittings of £128.4m.

The closing net book value at 30 June 2019 comprises assets under construction of £6.7m, freehold and long leaseholds of £1.6m and fixtures and fittings of £119.2m

Freehold and long leasehold properties are stated at cost. Depreciation is provided on cost in equal annual instalments over the estimated remaining useful lives of the assets.

**9 RIGHT OF USE ASSETS**

	Unaudited 30 June 2020 £m	Unaudited 30 June 2019 £m
Opening net book value	2,521.3	-
Impact of adoption of IFRS 16 <sup>(1)</sup>	-	2,536.7
New leases	28.4	45.8
Rent Adjustments <sup>(2)</sup>	(370.3)	18.7
Additions <sup>(3)</sup>	0.3	-
Foreign Exchange Translation Adjustment	1.7	-
Depreciation	(58.8)	(58.0)
Disposals <sup>(4)</sup>	(16.7)	-
<b>Closing net book value</b>	<b>2,105.9</b>	<b>2,543.2</b>

(1) The impact of adoption of IFRS 16 is made up of:

- (i) The transfer of £15.5m from Property, Plant and Equipment which represents the net book value of assets previously classified as finance lease assets.
- (ii) The transfer of £206.8m from Intangible Assets which represents the net book value of assets previously classified as lease premiums.
- (iii) The transfer of £10.5m from provisions which is in respect of leases for which onerous lease provisions were held at the transition date.
- (iv) Additional new assets recognised of £2,360.6m in respect of operating leases.
- (v) An impairment of £35.7m to the Right of Use asset at the transition date.

(2) These include the effect of lease modifications following the CVA (see note 10).

(3) Additions relate to leasehold premiums.

(4) Disposals relate to the surrender of a property lease.

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**10 IFRS 16 LEASE LIABILITIES**

	Unaudited 30 June 2020	Unaudited 30 June 2019
	£m	£m
Opening Balance	(2,597.4)	-
Transfer from Finance Lease Creditor <sup>(1)</sup>	-	(32.8)
New Lease Liabilities on Adoption	-	(2,509.1)
Adoption of IFRS 16	-	(2,541.9)
New leases	(28.4)	(45.8)
Rent Adjustments <sup>(2)</sup>	370.3	(18.7)
Foreign Exchange Translation Adjustment	(1.9)	0.1
Finance Costs	(86.2)	(83.1)
Payments - Finance Leases	1.0	2.3
Payments - Operating Leases	58.1	97.5
Disposals <sup>(3)</sup>	20.9	-
<b>Closing Balance</b>	<b>(2,263.6)</b>	<b>(2,589.6)</b>
Amounts falling due within one year	(19.4)	(53.4)
Amounts falling due after one year	(2,244.2)	(2,536.2)
	<b>(2,263.6)</b>	<b>(2,589.6)</b>

<sup>(1)</sup> Following the adoption of IFRS 16 on 1 January 2019, leases previously classified as finance leases have been included in the IFRS 16 lease liability.

<sup>(2)</sup> These include the effect of lease modifications following the CVA.

<sup>(3)</sup> Disposals relate to the surrender of a property lease.

Rent adjustments of £370.3m include lease modifications resulting in a reduction of £394m offset by other lease adjustments in the normal course of business.

Under the terms of the company voluntary arrangement, which was approved on 19 June 2020, the Group benefits from a temporary period of rent reductions for certain assets in the portfolio to the end of 2021. As the reductions extend beyond 30 June 2021, they do not qualify for the practical expedient as set out by the International Accounting Standards Board and have, therefore, been assessed as modifications.

As a result of this treatment as a modification, leases were reassessed based on future projected rent cash flows and the discount rates used were also reassessed as at June 2020. This resulted in a total reduction in both the lease liability and right of use asset totalling £394m, which comprises the effect of the temporary period of rent reductions of approximately £140m together with the reduction due to the increase in the weighted average discount rate for the affected leases from 7.1% to 9.4%.

Lease liabilities have been discounted at a weighted average discount rate of 8.86% with a range between 5.0% and 11.0%. The weighted average remaining length of lease from the balance sheet date is 22.6 years.

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**11 TRADE AND OTHER RECEIVABLES**

	Unaudited 30 June 2020 £m	Unaudited 30 June 2019 £m	Unaudited 31 December 2019 £m
Amounts due within one year:			
Trade amounts receivable			
- Gross amounts receivable	3.7	11.7	6.5
- Bad debt provision	(0.2)	(0.3)	(0.2)
- Net amounts receivable	3.5	11.4	6.3
Other amounts receivable	11.1	2.7	4.1
Corporation tax debtor	1.1	-	1.3
Accrued income	0.5	1.9	2.4
Prepayments	5.1	6.9	4.5
Loans to related parties	2.0	1.7	1.9
	<b>23.3</b>	<b>24.6</b>	<b>18.6</b>

**12 TRADE AND OTHER PAYABLES**

	Unaudited 30 June 2020 £m	Unaudited 30 June 2019 £m	Unaudited 31 December 2019 £m
Trade payables	(7.6)	(9.7)	(13.5)
Other payables	(9.6)	(7.4)	(8.7)
Social security and other taxation	(7.9)	(16.5)	(7.5)
Accruals	(33.8)	(35.9)	(54.4)
Deferred income	(2.0)	(3.4)	(2.3)
Prepaid room purchases	(27.3)	(52.1)	(27.5)
Capital payables	(3.1)	(6.3)	(5.8)
Amounts falling due within one year	<b>(91.3)</b>	<b>(131.3)</b>	<b>(119.7)</b>

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**13 FINANCIAL ASSETS AND LIABILITIES**

	30 June 2020 £m	30 June 2019 £m	31 December 2019 £m
Cash at bank and in hand	59.5	85.0	89.2
External debt redeemable:			
Fixed Rate Bond	-	(232.0)	-
Floating Rate Bond	(440.0)	(195.0)	(440.0)
Revolving credit facility	(70.0)	-	-
Issue Costs	7.2	5.4	7.9
External debt	(502.8)	(421.6)	(432.1)
Net external debt	(443.3)	(336.6)	(342.9)
Investor Loan Note	(118.3)	(103.9)	(111.3)
Net debt before finance leases	(561.6)	(440.5)	(454.2)
Lease liabilities under IFRS 16	(2,263.6)	(2,589.6)	(2,597.4)
<b>Net debt including finance leases</b>	<b>(2,825.2)</b>	<b>(3,030.1)</b>	<b>(3,051.6)</b>

The IFRS 16 impact represents the fact that operating lease commitments and finance lease creditors have been replaced by the lease liabilities from 1 January 2019. The lease liabilities represent the present value of future lease payments in respect of the right of use assets.

Finance lease liabilities (before IFRS 16) were as follows: 30 June 2020: £14.2m, 31 December 2019: £33.6m, 30 June 2019: £33.3m.

On 5 July 2019, Travelodge completed a refinancing of its existing debt facilities.

**Senior secured notes**

Senior secured fixed rate sterling denominated notes of £290m were issued on 10 May 2016 with a termination date of 11 May 2023. Of these, £29m were repaid on 28 April 2017, a further £29m were repaid on 3 January 2018 and the remaining £232m were repaid on 5 July 2019. Interest was fixed at 8.5% and payable on a semi-annual basis.

Senior secured floating rate sterling denominated notes of £165m and £30m were issued on 28 April 2017 and 3 January 2018 respectively, with a termination date of 15 May 2023. Interest was floating at three month LIBOR plus a margin of 4.875% and payable on a quarterly basis. These notes were repaid on 5 July 2019.

On 5 July 2019 new senior secured floating rate sterling denominated notes of £440m were issued with a termination date of 15 July 2025. Interest is floating at three month LIBOR plus a margin of 5.375%. Interest is payable quarterly each January, April, July and October, commencing in October 2019. The notes may be redeemed at any time on or after 15 July 2020, at par.

Non-underlying costs of £15.3m were incurred including break costs of £9.9m and the write off of unamortised loan issue costs in respect to the existing facilities of £5.4m. Further loan issue costs of approximately £8.6m will be amortised over the life of the facility in line with generally accepted accounting practice.

**Revolving credit facility**

At the balance sheet date, two sterling denominated revolving credit facilities of £40m and £60m were available to the Group until July 2024 and May 2022 respectively. At the date of these financial statements the £40m facility was fully drawn and £30m was drawn in relation to the £60m facility.

The original revolving credit facility was reduced from £50m to £40m on 5 July 2019 during the refinancing and was extended from April 2022 until July 2024.

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On 20 April 2020, the Group entered into a new super senior £60m revolving credit facility agreement with certain financial institutions that are indirect shareholders (or affiliates thereof).

The proceeds of the new facility are being used to fund our general corporate and working capital requirements. Fees and interest are payable in kind and are contingent on an initial drawdown. There are various conditions precedent to funding, including a requirement to obtain a rent payment agreement with landlords of the Group.

**Letter of credit facility**

The letter of credit facility has a maximum usage of £30m and is available until July 2024 (as amended on 5 July 2019). At 30 June 2020, letters of credit were in issue to the value of £24.3m, but not called upon.

**Issue costs**

Costs incurred in issuing the senior secured sterling denominated notes, revolving credit and letter of credit facility have been deducted from the fair value of the notes and facilities, which are carried at amortised cost.

**Investor loan note**

The interest rate charged on the investor loan note is 15%. Accrued interest for period ended 30 June 2020 totalled £7.1m (2019: £6.9m). The investor loan note has a termination date of January 2026.

A comparison of the carrying value and fair value of the Group's financial assets and liabilities is shown below:

	30 June 2020		30 June 2019		31 December 2019	
	Carrying amount £m	Fair value £m	Carrying amount £m	Fair value £m	Carrying amount £m	Fair value £m
<b>Financial instrument categories</b>						
Cash and Cash Equivalents	59.5	59.5	85.0	85.0	89.2	89.2
Loans and receivables <sup>(1)</sup>	17.1	17.1	17.7	17.7	14.7	14.7
Financial derivative asset	0.1	0.1	0.1	0.1	0.3	0.3
Bond related debt	(440.0)	(367.6)	(427.0)	(438.6)	(440.0)	(442.6)
Revolving credit facility	(70.0)	(70.0)	-	-	-	-
Investor Loan Note	(118.3)	(118.3)	(103.9)	(103.9)	(111.3)	(111.3)
Financial liabilities <sup>(2)</sup>	(2,325.2)	(2,325.2)	(2,656.8)	(2,656.8)	(2,687.5)	(2,687.5)
	<b>(2,876.8)</b>	<b>(2,804.4)</b>	<b>(3,084.9)</b>	<b>(3,096.5)</b>	<b>(3,134.6)</b>	<b>(3,137.2)</b>

<sup>(1)</sup> Loans and receivables of £17.1m (December 2019: £14.7m) are made up of trade receivables of £3.5m (December 2019: £6.3m), other receivables of £11.1m (December 2019: £4.1m), accrued income of £0.5m (December 2019: £2.4m) and loans to related parties of £2.0m (December 2019: £1.9m).

<sup>(2)</sup> Financial liabilities of £2,325.2m (December 2019: £2,687.5m) are made up of lease liabilities of £2,263.6m (December 2019: £2,597.4m), provisions of £7.5m (December 2019: £7.7m), trade payables of £7.6m (December 2019: £13.5m), capital payables of £3.1m (December 2019: £5.8m), accruals of £33.8m (December 2019: £54.4m) and other payables of £9.6m (December 2019: £8.7m).

Loans and receivables and financial liabilities (excluding lease liability payables) are due within one year.

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**Interest rate cap**

On 30 July 2019, Travelodge paid an upfront premium of £467k to purchase an interest rate cap in relation to the senior secured floating sterling denominated notes, on a notional amount of £300m.

The interest rate cap commences in respect of payments due on 15 January 2020 and is due to terminate on 15 October 2022.

As per the terms of the cap, if LIBOR exceeds 1.5% after 15 October 2019, Travelodge will receive a cash settlement on the difference between LIBOR and 1.5% to cover a portion of the scheduled quarterly payments on a notional amount of £300m, up to 15 October 2022.

**Interest rate hedge**

On 15 August 2019 the interest rate hedge expired. The interest rate hedge was against £100.0m of the senior secured floating rate notes with an effective date from 15 November 2016 and a termination date of 15 August 2019. The pay rate of the hedge was fixed at 0.376% and the receive rate of the hedge floated to LIBOR.

At 30 June 2020, the fair value of the hedge was £nil (30 June 2019: £0.1m, 31 December 2019 £nil).

**14 PROVISIONS**

	Unaudited 30 June 2020 £m	Unaudited 30 June 2019 £m	Unaudited 31 December 2019 £m
At 1 January 2020	(7.7)	(8.1)	(8.1)
Cash spend	0.2	0.2	0.4
<b>At 30 June 2020</b>	<b>(7.5)</b>	<b>(7.9)</b>	<b>(7.7)</b>
The balance can be analysed as:			
Due in less than one year	(0.1)	-	(0.1)
Due in greater than one year	(7.4)	(7.9)	(7.6)
	<b>(7.5)</b>	<b>(7.9)</b>	<b>(7.7)</b>

Provisions of £7.5m can be analysed as: onerous lease provisions of £1.3m relating to future rates liabilities on five empty and sub leased historic restaurant units and £6.2m of other provisions.

Onerous lease provisions relate to the future discounted cash outflow in relation to certain rates liabilities where no economic benefit is expected to accrue to the Group. These provisions have an average remaining lease term of 17 years and have been discounted at a pre-tax risk free rate of 4.0% (2019: 4.0%).

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**15 NOTE TO THE CASH FLOW STATEMENT**

	Unaudited			Unaudited		
	Period ended 30 June 2020			Period ended 30 June 2019		
	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m	Before IFRS 16 <sup>(1)</sup> £m	IFRS 16 impact £m	Statutory £m
Operating profit / (loss) - Underlying	(107.9)	54.0	(53.9)	13.0	54.2	67.2
Operating profit / (loss) - Non-underlying	6.8	0.2	7.0	(0.4)	-	(0.4)
<b>Operating profit / (loss)</b>	<b>(101.1)</b>	<b>54.2</b>	<b>(46.9)</b>	<b>12.6</b>	<b>54.2</b>	<b>66.8</b>
<i>Adjustments for non-cash items:</i>						
Depreciation of property, plant and equipment	19.5	59.3	78.8	21.8	57.8	79.6
Amortisation of other intangible assets	8.0	(5.7)	2.3	8.7	(5.9)	2.8
	27.5	53.6	81.1	30.5	51.9	82.4
<b>Operating cash flows before movements in working capital</b>	<b>(73.6)</b>	<b>107.8</b>	<b>34.2</b>	<b>43.1</b>	<b>106.1</b>	<b>149.2</b>
Movement in inventory	0.2	-	0.2	(0.1)	-	(0.1)
Movement in receivables	17.8	(22.6)	(4.8)	(3.8)	(7.6)	(11.4)
Movement in payables	(0.7)	(29.2)	(29.9)	16.6	(2.5)	14.1
Movement in provisions	(2.1)	1.9	(0.2)	(1.9)	1.7	(0.2)
<b>Total working capital movement<sup>(2)</sup></b>	<b>15.2</b>	<b>(49.9)</b>	<b>(34.7)</b>	<b>10.8</b>	<b>(8.4)</b>	<b>2.4</b>
<b>Cash flows from operating activities</b>	<b>(58.4)</b>	<b>57.9</b>	<b>(0.5)</b>	<b>53.9</b>	<b>97.7</b>	<b>151.6</b>
Corporate tax	0.2	-	0.2	(0.8)	-	(0.8)
<b>Net Cash (Used in) / Generated from operating activities</b>	<b>(58.2)</b>	<b>57.9</b>	<b>(0.3)</b>	<b>53.1</b>	<b>97.7</b>	<b>150.8</b>

<sup>(1)</sup> Before IFRS 16 - In order to facilitate the comparability of the underlying business to the prior year following the adoption of IFRS 16 on 1 January 2019, additional columns have been added to reflect the position in line with the accounting principles applicable to the previous year.

<sup>(2)</sup> Before IFRS 16 working capital movement of £15.2m (2019: £10.8m) is after non-underlying outflows of £4.4m (2019: outflows of £6.0m) and before rent adjustment of £28.0m (2019: £1.2m). Working capital movement in "Memorandum - Analysis of free cash flow" on page 24 is stated before non-underlying movements and before rent adjustment.

**16 ALTERNATIVE PERFORMANCE MEASURES (APMS)**

The Group uses the non-statutory alternative performance measures 'EBITDA (adjusted)' and 'Free Cash Flow' to monitor the financial performance of the Group internally. This measure is not a statutory measure in accordance with IFRS.

We report these measures because we believe it provides both management and other stakeholders with useful additional information about the financial performance of the Group's businesses.

APMs are not defined by IFRS and therefore may not be directly comparable with similarly titled measures reported by other companies. APMs should be considered in addition to, and are not intended to be a substitute for, or superior to, IFRS measures.

We believe the non-IFRS measures are useful metrics for investors to understand our results of operations, profitability and ability to service debt and because they permit investors to evaluate our recurring profitability from underlying operating activities.

We also use these measures internally to track our business performance, establish operational and strategic targets and make business decisions. We believe EBITDA (adjusted) facilitates operating performance comparisons between periods and among other companies in industries similar to ours because it removes the effect of variation in capital structures, taxation, and non-cash depreciation, amortisation and impairment charges, which may be unrelated to operating performance. We believe EBITDA (adjusted) is a useful measure of our underlying operating performance because it excludes the impact of items which are not related to our core results of operations, including certain one-off or non-recurring items and more closely aligns the recognition of rent free periods in profitability with the corresponding cash impact.

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The table below provides a reconciliation of the statutory IFRS measures to the APMs used to measure the business:

	<b>Period ended 30 June 2020 £m</b>	<b>Period ended 30 June 2019 £m</b>
<b>Statutory Loss before Tax</b>	<b>(155.6)</b>	<b>(39.3)</b>
Net Finance Costs	108.7	106.1
<b>Operating (loss) / Profit</b>	<b>(46.9)</b>	<b>66.8</b>
Non-underlying Items (See note 6)	(7.0)	0.4
<b>Underlying Operating (Loss) / Profit</b>	<b>(53.9)</b>	<b>67.2</b>
Reverse IFRS 16 Rent Adj <sup>(1)</sup>	(107.2)	(106.1)
Reverse IFRS 16 Other Income Adj <sup>(4)</sup>	(0.4)	-
Depreciation, Amortisation - Underlying	81.1	82.4
EBITDA - before Rent Adjustment	(80.4)	43.5
Rent Adjustment <sup>(2)</sup>	28.0	1.2
<b>EBITDA (adjusted)<sup>(3)</sup></b>	<b>(52.4)</b>	<b>44.7</b>

<sup>(1)</sup> The rent payable for operating leases of £79.2m (2019: £104.9m) and the rent adjustment of £28.0m (2019: £1.2m) are replaced by depreciation of the right of use asset and notional financing costs on the lease liability under IFRS 16. This adjustment has been reversed to calculate EBITDA (adjusted)<sup>(3)</sup>.

<sup>(2)</sup> In many of our leases we receive a rent free period at the beginning of the lease term. Under previous IFRS (IAS 17), the benefit of this rent free period is recognised gradually over the life of the lease in our income statement as a deduction to the actual rent expense in each period, on a straight line basis, over the full life of each lease, with the unrecognised balance being held as an accrual on our balance sheet. Similarly, any credit relating to the rent reductions resulting from the CVA is also recognised on a straight line basis over the remaining life of each lease. As a result, our total IFRS rent expense does not reflect our cash payments of rent in any period. EBITDA (adjusted) in each period recognises the portion of the rent free credit attributable to such period as if such credit were applied on a straight line basis until the next rent review, normally five years, which is the measure used for internal management reporting and recognises the credit attributable to reductions resulting from the CVA in line with the actual rent paid in respect of each period. The Rent adjustment reflects the timing difference between the rent charge for the period in our internal management reporting measure EBITDA (adjusted) and the rent charge for the period under IAS 17.

<sup>(3)</sup> EBITDA (adjusted) = Earnings before interest, tax, depreciation and amortisation, and before rent adjustment, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure reflects the rent reductions following the CVA which completed on 19 June 2020, recognised in line with the cash benefit. Non-underlying items have been removed as they relate to non-recurring, one-off items.

<sup>(4)</sup> Under IFRS 16 insurance receipts in respect of rent have been reclassified to other income. 'Before IFRS 16' these were offset from the rental payments made.

	<b>Period ended 30 June 2020 £m</b>	<b>Period ended 30 June 2019 £m</b>
EBITDA (adjusted) <sup>(1)</sup>	(52.4)	44.7
Working capital <sup>(2)</sup>	(8.4)	15.6
Net cash flows from operating activities before non-underlying items	(60.8)	60.3
Capital expenditure	(26.4)	(32.2)
<b>Free Cash Flow</b>	<b>(87.2)</b>	<b>28.1</b>

<sup>(1)</sup> EBITDA (adjusted) = Earnings before interest, tax, depreciation and amortisation, and before rent adjustments, non-underlying items and reflective of the position in line with the accounting principles applicable to the previous year for purposes of comparability (before IFRS 16). This measure also reflects the cash benefit of rent reductions following the CVA which completed on 19 June 2020. Non-underlying items have been removed as they relate to non-recurring, one-off items.

<sup>(2)</sup> Working capital movement is stated before non-underlying movements, before rent adjustment and before the impact of IFRS 16.